1 2 3 4 5 6 7 8 9 10 11	Robert J. Nelson (CA 132797) rnelson@lchb.com Nimish R. Desai (CA 244953) ndesai@lchb.com LIEFF, CABRASER, HEIMANN & BERNS' Embarcadero Center West 275 Battery Street, 29th Floor San Francisco, CA 94111-3339 Telephone: (415) 956-1000 Facsimile: (415) 956-1008  David M. Birka-White (CA 85721) dbw@birka-white.com Mindy M. Wong (CA 267820) mwong@birka-white.com BIRKA-WHITE LAW OFFICES 65 Oak Court Danville, CA 94526 Telephone: (925) 362-9999 Facsimile: (925) 362-9970  Attorneys for Individual and Representative Plaintiffs and the Proposed Class	TEIN, LLP
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14 15 16	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA	
117 118 119 220 221 222 23 24	MICHAEL ALLAGAS, ARTHUR RAY, BRETT MOHRMAN, and BRIAN DICKSON, on behalf of themselves and all others similarly situated,  Plaintiffs,  v.  BP SOLAR INTERNATIONAL, INC., HOME DEPOT U.S.A., INC. and DOES 1-10, inclusive,  Defendants.	Case No. 3:14-cv-00560-SI  CONDITIONAL THIRD AMENDED COMPLAINT FOR DAMAGES AND INJUNCTION  CLASS ACTION  JURY TRIAL DEMANDED
<ul><li>25</li><li>26</li><li>27</li></ul>	Plaintiffs MICHAEL ALLAGAS, ARTHUR RAY, BRETT MOHRMAN, and BRIAN DICKSON ("Plaintiffs"), on behalf of themselves and all others similarly situated, allege as	
28	follows:	CASE NO. 3:14-CV-00560-SI
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CONDITIONAL THIRD AMENDED CLASS ACTION COMPLAINT FOR DAMAGES AND INJUNCTION

## I. INTRODUCTION

- 1. This case arises out of the manufacture and sale of photovoltaic modules manufactured by Defendant BP Solar International, Inc. ("Defendant" or "BP") from 1999 to 2007 in which 12-gauge connecting cables, with or without flat spade terminals, are soldered directly to module bus ribbons using a module backsheet burn-through process, including but not limited to (1) any modules equipped with S-type or S-W type junction boxes, and (2) any modules equipped with junction boxes or related components depicted in the BP drawings listed in Exhibit A ("Solar Panels" or "Class Panels"). On information and belief, and subject to modification as discovery proceeds, the term "Solar Panels" or "Class Panels" includes but is not limited to the model numbers listed in Exhibit A. Notwithstanding the foregoing, the term "Solar Panels" or "Class Panels" excludes roof-integrated modules.
- 2. A defect in a component of the Solar Panels known as the junction box causes the Solar Panels to fail, resulting in a loss of electric current and serious safety risks, including the risk of fire. The Solar Panels cannot be repaired; they must be removed and replaced.
- 3. BP has been aware of the defects alleged herein since at least 2003 but continued selling the Solar Panels until 2010.
- 4. Plaintiffs seek recovery on behalf of themselves and all United States residents who purchased the Solar Panels or purchased properties on which the Solar Panels were installed (the "Class") for breach of express and implied warranties and for violation of the provisions of the California consumer protection and unfair business practice statutes.

## II. PARTIES AND VENUE

- 5. Plaintiff Michael Allagas ("Allagas") is a resident of San Bernardino, California. On December 23, 2005, Allagas purchased a BP Solar Home Solution® from Home Depot which included twenty-four (24) BP 4175B Solar Panels.
- 6. Plaintiff Arthur Ray ("Ray") is a resident of Brentwood, California. On August 31, 2005, Ray purchased eighteen (18) BP SX 170B Solar Panels for installation at his home.
- 7. Plaintiff Brett Mohrman ("Mohrman") is a resident of Danville, California. In June 2012, Mohrman purchased a home on which twenty (20) BP 2150S Solar Panels were installed.

- 8. Plaintiff Brian Dickson ("Dickson") is a resident of Oakdale, California. Dickson owns a home on which twenty-eight (28) BP 4170S Solar Panels were installed.
- 9. BP is a Delaware corporation with its principal place of business in Houston,
  Texas. Plaintiffs are informed and believe and thereon allege that BP is the successor by merger
  to BP Solar International LLC. All references to BP herein refer to BP Solar International LLC or
  BP Solar International, Inc. as the context requires.
- 10. Between 2008 and 2011, BP had its principal place of business in San Francisco, California. BP shut down production of the Solar Panels in 2010 and ceased to do business except for the processing of claims related to the Solar Panels in 2011.
- 11. Home Depot U.S.A., Inc. ("Home Depot"), is a Delaware corporation with its principal place of business in Atlanta, Georgia.
- 12. Plaintiffs are unaware of the true names and capacities of the Defendants sued herein as DOES 1 through 10, and therefore sue these Defendants by such fictitious names. Plaintiffs will amend this complaint to allege their true names and capacities when they are ascertained. Plaintiffs are informed and believe that each of the fictitiously named Defendants is responsible in some manner for the occurrences herein alleged and that the damages suffered by Plaintiffs and the Class, were proximately caused by their conduct.
- 13. Plaintiffs are informed and believe that all Defendants, including the fictitious Doe Defendants 1 through 10, were at all relevant times acting as actual or ostensible agents, conspirators, partners, joint venturers or employees of all other Defendants and that all acts alleged herein occurred within the course and scope of that agency, employment, partnership, or enterprise, and with the express or implied permission, knowledge, consent, authorization and ratification of their co-Defendants.
- 14. Venue in this County is proper under California Code of Civil Procedure § 395 because, *inter alia*: (1) Defendants BP and Home Depot are foreign corporations which have no designated principal place of business in California; (2) Defendant BP contracted to perform the obligations to Plaintiffs Ray and Mohrman and a substantial portion of its obligations to the

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proposed Class in this County; and (3) Defendant Home Depot contracted to perform substantial obligations to members of the Class in this County.

15. Venue in this County is proper under Civil Code § 1780(d) because it is where the transactions related to Plaintiffs Ray and Mohrman and a substantial portion of the transactions between BP and the Class occurred. Attached hereto as **Exhibits B and C**, respectively, are the declarations of Ray and Mohrman establishing this Court as the proper venue for this action.

#### III. **FACTUAL ALLEGATIONS**

#### A. The Latent Defect in the Solar Panels and its Effects

- 16. Solar Panels are installed on racks which are mounted on the roof or – occasionally – on the ground.
- 17. The Solar Panels are connected together by electric cables ("connecting cables") to achieve a desired output voltage. The failure of a single Solar Panel will cause the panels connected to it to stop functioning, resulting in a substantial reduction of the capacity of the Solar Panels to produce electricity.
- 18. The connection between Solar Panels is made at a junction box attached to the back of each Solar Panel. A defect in the junction box and the solder joints between the connecting cables causes the solder joints to overheat.
- 19. The junction box fails when the solder joint connecting the cable and busbar fails. The failed joint causes electrical arcing to occur and generates temperatures of 2000-3000 degrees. The electrical arcing results in an immediate total loss of the functionality of the Solar Panel and creates a serious fire safety risk.
- 20. The heat caused by this failure melts the junction box, burns the cables and the Solar Panel and shatters the glass cover of the Solar Panel. Attached hereto as **Exhibit D** are photographs of BP Solar Panel junction box failures. If there is flammable material near the heat source, such as dry leaves, the junction box failure creates a high risk of fire. Fires caused by junction box failures have already occurred and there is a substantial risk that they will occur in the future.

- 21. Because of the defect in the junction box, all Solar Panels relevant to this litigation have failed or will fail before the end of their expected useful life.
- 22. There is no way to repair the defect in the Solar Panels and restore their functionality. The only means for addressing the failure of the Solar Panels is to remove them and replace them with other solar panels.
- 23. The defect in the Solar Panels is latent and not discoverable until the customer experiences a junction box failure or fire. Even when there is a junction box failure, substantial time can pass between the failure and discovery because the Solar Panels are on the roof and not typically monitored.
- 24. BP ceased manufacturing solar panels of any kind in 2010. BP maintains no inventory of Solar Panels.

# B. BP's Knowledge and Suppression of the Defect in the Solar Panels

- 25. In approximately 2000, BP engineers were instructed by senior management to cut the cost of producing the Solar Panels. In 2001, BP substantially altered the design of its junction box so that it could be manufactured more cheaply. Between 2001 and 2007, BP manufactured as many as two million Solar Panels using the new junction box design.
- 26. The new junction box design eliminated parts that directly impacted the quality and safety of the Solar Panels. Specifically, BP eliminated mechanical terminals which secured the large gauge connecting cables to the junction box. The new design required that these cables be soldered to a flat and extremely thin plate (the "busbar") in the junction box. Because soldering the cables to the busbar does not create a stable and effective connection, this design change made the junction box connection unstable and unsafe.
- 27. As early as 2002, BP customers reported failures of the Solar Panels to their installers. The installers reported the failures to their distributors, who in turn reported the failures to BP. Installers also reported failures directly to BP when submitting warranty claims on behalf of their customers.
- 28. During 2003, BP customers returned numerous Solar Panels with junction box failures. The appearance of every returned Solar Panel was essentially identical burned junction

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27 28 boxes and shattered glass – and was immediately understood by BP engineers to be caused by a defect in the design of the junction box.

- 29. In or about 2003, BP engineers were instructed by their superiors to investigate the junction box failures. BP engineers investigated the failures throughout 2003 and 2004 and regularly reported their findings to their superiors both orally and in writing. BP engineers determined that the cause of the failures was the separation of the junction box solder joint connections.
- 30. In 2003 and 2004, BP tested the junction box and duplicated the electrical arcing failures, proving that the junction box design was defective and created a fire safety risk. BP engineers quickly understood that these junction box failures could not be repaired and such failures would increase over time. BP's testing and analysis revealed that the cable to busbar connection was defective, disposed to premature failure and needed to be redesigned. Over time, BP made some minor changes to the design, none of which substantially affected the safety or reliability of the junction box.
- 31. Beginning in 2003 and repeatedly thereafter, these findings were brought to the attention of numerous BP employees, including Vice Presidents in the manufacturing, sales and marketing, and engineering departments. Many Presidents of BP were also informed of the junction box defect.
- 32. Contemporaneously with the discovery and investigation of the junction box design defect, BP ramped up its capacity to manufacture and sell the Solar Panels. Manufacturing plants were operated or created in several locations including Maryland, India, Spain and Australia. Marketing plans were implemented worldwide. BP specifically targeted California consumers because of the large energy rebates and tax incentives being offered for installing solar systems.
- 33. Although it was aware of the junction box defect and its attendant safety risks, BP chose not to stop production or inform its customers of the defect and safety risks. Instead, BP chose to proceed full speed ahead, operating its plants 24 hours a day.

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34. From at least 2003 forward, BP insisted that consumers return their defective Solar Panels to BP whenever they asserted a warranty claim for replacement of a failed Solar Panel. In this way, BP further covered up the known defect by preventing customers from conducting independent tests of the Solar Panels which would have revealed the cause of failure. Then, upon receipt of the returned Solar Panels, BP routinely destroyed the evidence by discarding the returned Solar Panels.

- 35. By 2003, whenever a defective Solar Panel was removed by the installer and a replacement solar panel was requested from BP under the terms of the Warranty, a BP claim form had to be submitted with, among other things, the following information: (1) date of the claim, (2) name of the distributor/dealer/installer, (3) product name and serial number, and (4) the cause of the failure with photographs. A copy of the BP claim form for defective panels is attached hereto as **Exhibit E**. The information was entered into a database. Using the serial numbers, BP is able to determine the date and manufacturing location for each Solar Panel. This database evidences BP's comprehensive knowledge of the junction box failure and its signature appearance.
- 36. While BP knew from at least 2003 that the junction box defect created a risk of fire, as time passed, BP became aware of actual fires caused by the defect. For example, in the summer of 2009, a junction box failure at a Solar Panel installation in Davis, California started a grass fire which burned 30 acres.
- 37. Although BP knew that the junction box defect represented a safety risk and would ensure that consumers would not receive the benefits of ownership promised by BP, BP did not disclose the defect to its distributors, sellers, installers or others in the chain of distribution. Instead, BP actively concealed the defect and sold millions of defective Solar Panels to consumers. BP also told its distributors, sellers, and installers who inquired about the cause of burned or blown Solar Panels that the junction box failures were caused by a "bad batch of glass" or a "bad batch of diodes" rather than the defective junction box. BP did not make any public disclosure of the defect until 2009 and only partial and highly-misleading disclosures concerning the risk of fire until 2012.

- 38. At all times relevant hereto, BP was under a continuous duty to disclose to distributors, sellers, installers and end users: (1) the defect in the junction box, (2) the safety issues related thereto, including the risk of fire, (3) the existence of numerous returns of Solar Panels related to the junction box defect and (4) that fires had actually occurred as a result of the defect. BP had this duty because the facts it failed to disclose: (1) are contrary to representations made by BP that the Solar Panels were not defective in design or workmanship, that they would produce the rated power for twenty-five years, that they were safe and that they had a track record of safe operation; (2) relate to a safety issue; (3) were material facts in the exclusive knowledge of BP and unknown to anyone else; (4) were material and actively concealed by BP; and (5) constituted information omitted from statements made by BP concerning the safety and reliability of the Solar Panels.
- 39. BP's refusal to correct the defective design of the junction box represented a knowing subordination of the interests of consumers to safe and effective solar power to the interest of BP in increased profit. BP's failure to disclose the facts it omitted to disclose to distributors, sellers, installers and end users was deliberate and unconscionable.

# C. Defendants' Warranties and Representations

## 1. The BP Warranty

40. BP issued a written warranty (the "Warranty") for the Solar Panels which states that: (1) the Solar Panels will be "free from defects in materials and workmanship" for the term of the warranty (the "Defect Warranty"); and (2) the Solar Panels will produce at least ninety percent (90%) of their minimum peak power output for a period of years and at least eighty percent (80%) for a longer period from the date of installation (the "Power Warranty"). In Mohrman's case, the Defect Warranty was for a period of two years and the relevant periods of the Power Warranty were twelve (12) and twenty-five (25) years, respectively. In Allagas' and Ray's case, the Defect Warranty was for a period of five years and the relevant periods of the Power Warranty were also twelve (12) and twenty-five (25) years. A copy of the Warranty received by Ray is attached hereto as **Exhibit F**.

- 41. The Warranty is enforceable by "(i) the first purchaser who has purchased the [Solar Panels] or (ii) by purchasers of buildings on which the [Solar Panels were] first mounted." Allagas and Ray are first purchasers of the Solar Panels and Mohrman purchased a property on which the Solar Panels were first mounted. All Plaintiffs are thus entitled to enforce the provisions of the Warranty.
- 42. The Warranty provides that: (1) in the event of a breach of the Defect Warranty, BP will repair or replace the Solar Panels or, at is option, refund the purchase price; and (2) in the event of a breach of the Power Warranty, BP will either (a) repair or replace the Solar Panels or (b) provide the purchasers with additional component(s) to bring the aggregate power output to at least the warranted percentage of the specified minimum power output.
- 43. Because BP no longer makes the Solar Panels and there are no replacement products with similar dimensions available in the marketplace, BP cannot in fact replace the Solar Panels. Nor is it possible for BP to repair the Solar Panels. Accordingly, the remedies offered by the Warranty fail of their essential purpose, i.e., to put the purchaser in the position he or she would have enjoyed but for the breach of the Warranty. The only effective remedy for breach of the Warranty is to remove the existing Solar Panels and replace them with solar panels manufactured by others.
- 44. The Warranty purports to limit the rights and remedies of purchasers of the Solar Panels in the following particulars:
  - a. BP disclaims responsibility for "the costs of any on-site labor and any costs
    associated with the installation, removal, reinstallation or transportation of [the
    Solar Panels] or any components thereof for service;"
  - BP purports to disclaim any implied warranties, including the warranties of merchantability and fitness for a particular use;
  - c. BP purports to disclaim responsibility for "any special incidental, consequential or punitive damages arising from the use or loss of use of or failure of [the Solar Panels] to perform as warranted, including but not limited to damages for lost services, cost of substitute services, lost profits or savings, and expenses arising

- out of third-party claims;"
- d. The Warranty purports to limit BP's "maximum liability under any warranty, expressed, implied, or statutory, or for any manufacturing or design defects" to "the purchase price of the product;"
- e. The Warranty purports to provide that it is the "purchaser's exclusive remedy for breach of warranty or for manufacturing or design defects;" and
- f. The Warranty purports to require that, "Any claim or dispute arising under or in connection with this warranty certificate must be brought in the courts of the State of Maryland, U. S.A."
- 45. Each of these purported limitations and exclusions (the "Warranty Exclusions") is unenforceable against Plaintiffs and the Class. The Warranty Exclusions were not bargained for by BP and its customers but were imposed unilaterally by BP. The Warranty Exclusions are unfair in that they are outside the reasonable expectations of the parties thereto, deny consumers an effective remedy and purport to limit the rights of consumers in ways that are unenforceable under relevant state and federal law including, without limitation, the Song-Beverly Consumer Warranty Act and Magnuson-Moss Warranty Act.
- 46. The Warranty Exclusions are also unfair in that they purport to limit the rights of BP's customers to repair or replacement of a product which cannot be repaired and for which BP has no replacement.
- 47. The Warranty Exclusion's purported: (1) limitation of BP's liability to the cost of the Solar Panels; (2) exclusion of "the costs of any on-site labor and any costs associated with the installation, removal, reinstallation or transportation of [the Solar Panels] or any components thereof for service;" and (3) exclusion of incidental and consequential damages are unfair because the cost of removing and replacing the Solar Panels is several times the cost of the Solar Panels themselves.
- 48. Similarly the increased cost of electricity arising from the failure of the Solar Panels could easily exceed the cost of the Solar Panels themselves. The provision purportedly eliminating the right to recover the cost of replacement electricity is especially unfair in light of

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27 28 BP's prominent claim that installation of the Solar Panels will reduce or eliminate electricity bills "forever"

- 49. The unfairness of these limitations in remedy are reinforced by unenforceable provisions of the Warranty stating that it is the "exclusive remedy" for "breach of warranty or for manufacturing or design defects" and the purported exclusion of implied warranties. In fact, Plaintiffs and the Class have substantial rights and remedies available to them both for breach of implied and express warranty and for redress arising from the defective nature of the Solar Panels which BP cannot lawfully preclude them from asserting.
- 50. The warranty provisions described above both individually and in combination, deprive Plaintiffs and the Class of any effective remedy for breach of BP's obligations to them.
- 51. Finally, the provision requiring that any lawsuit arising "under or in connection with" the Warranty be filed in Maryland is unreasonable and unenforceable because it discourages legitimate claims by imposing unreasonable geographical barriers on the plaintiff. At the time of the events herein alleged, Maryland had no connection to the claims against BP. The cost of asserting claims by California plaintiffs in a forum as remote as Maryland greatly increases the expense of pursuing litigation which is already prohibitively expensive for consumers. Individually and in conjunction with the combined effect of the other Warranty Exclusions, the requirement that suit be brought in Maryland will discourage the pursuit of valid claims by members of the Class.

#### 2. **Additional Representations by BP Concerning the Solar Panels**

- 52. In addition to the representations contained in the Warranty, BP engaged in a broad mass marketing campaign for the Solar Panels in which BP made, inter alia, the following representations and warranties concerning the Solar Panels:
  - Installation of the Solar Panels will "drastically reduce or eliminate your electric a. bills... forever." (Source: 2005 Video Transcript: BP Solar and The Home Depot team up to provide BP Solar Home Solutions® to home owners).
  - b. The Solar Panels will "increase the value of your home" and allow homeowners to recover the cost of the Solar Panels "when you sell the house." (Source: 2005

environments on the earth - and beyond. Our technology is used on satellites in space, in telecommunication towers on wind-swept mountaintops, on weather stations in the bitter cold of Antarctica, and on wells in the searing heat of Africa." (Source: BP Website December 2005-February 2007)

- 53. The representations and warranties were broadly disseminated in places such as BP's website, in a video played by to potential customers and in marketing materials such as brochures, product data sheets, and other promotional materials reviewed by Allagas, Ray and other members of the Class. Examples of the representations taken from the BP website are attached hereto as **Exhibit G**. The transcript of the video played to potential customers is attached hereto as **Exhibit H**. Examples of relevant product data sheets are attached hereto as **Exhibit I**.
- 54. The representations and warranties made by BP concerning the Solar Panels were false because: (1) the defect in the junction box significantly limited or completely eliminated the ability of the Solar Panels to produce electricity while posing serious risks of property damage and personal injury; and (2) the Solar Panels would not save the property owner money or increase the value of the property.

# D. <u>Misrepresentations and Omissions by BP to the Distribution Chain and End</u> Users in Marketing the Solar Panels

- 55. At all times relevant herein, purchasers of the Solar Panels relied on distributors, sellers and installers of solar panels to advise them concerning the advantages of purchasing solar panels generally and of the unique benefits of products produced by particular manufacturers, such as BP. Accordingly, BP knew that if it wanted to sell the Solar Panels to end users it had first to convince distributors, sellers and installers that they should recommend the purchase of BP products rather than solar panels manufactured by others.
- 56. BP's marketing plan for the Solar Panels relied almost exclusively on authorized distributors and sellers to promote its products and recommend the Solar Panels to end users homeowners and small businesses
- 57. Attached hereto as **Exhibit J** is an excerpt from a PowerPoint presentation produced by BP and given to builders and developers. This excerpt demonstrates graphically the

strategy of using distributors, dealers and installers to sell the Solar Panels to end users. It describes a "partnership" to produce an offer "jointly developed by BP Solar/your company" to do "marketing of BP Solar and your company" and provides that "distributors and Dealers will support the sales process with you." The flow chart shows that the marketing effort flows from BP Solar to Distributors and Builder/Installers to "Homeowners." It also proposes that BP and "your company" will do "co-marketing, demo systems and builder training" which are "focused on building brand preference with installers, builders."

- 58. The installation of a solar system is expensive, usually costing tens of thousands of dollars. For this reason, end users need to be persuaded as to why this expenditure is economically reasonable. The principal justification for such a large expenditure is the amount which the homeowner can save over the life of the installation in the cost of electricity which would, in the absence of the solar panels, have to be purchased from utility companies.
- 59. During the time period relevant herein, BP consistently produced promotional materials touting the economic benefits, safety and reliability of its products. Examples of such promotional materials and the representations they contain are given at Paragraphs 52 through 53 and in the Exhibits attached thereto. BP provided distributors, sellers and installers with its promotional literature and materials such as brochures, product data sheets, videos, warranty information and other similar materials and trained them to use BP's promotional materials to promote sales of the Solar Panels.
- 60. BP intended that the promotional material it made available to distributors, sellers and installers of the Solar Panels would be provided by distributors, sellers and installers to end users. These promotional materials were produced by BP so that BP could convey to prospective purchasers consistent and effective representations concerning the economic benefits and safety of owning solar panels generally and the benefits of BP's Solar Panels in particular.
- 61. Plaintiffs and other members of the Class received BP's promotional materials from distributors, sellers and installers in precisely the manner that BP intended. Plaintiffs' exposure to BP's representations and promotional materials through distributors, sellers and installers is detailed in Paragraphs 86 through 89 (Allagas) and 107 through 108 (Ray) hereto and

the Exhibits referred to therein. More general examples of BP's dissemination of its promotional materials to end users through distributors, sellers and installers which are particularly relevant to this litigation are detailed below.

- 62. During the time period relevant herein, Solar Depot was the largest authorized distributor of BP Solar Panels in the United States and the largest distributor of Solar Panels in California. Home Depot was also a large authorized distributor of the Solar Panels. Both Home Depot and Solar Depot obtained promotional materials from BP which they provided to sellers and installers of the Solar Panels. Both Solar Depot and Home Depot instructed sellers and installers to deliver these materials to prospective end users and trained them in their use.
- 63. For example, in 2004, BP launched a marketing campaign to sell the Solar Panels through Home Depot as the BP Solar Home Solution®. Mohr Power Solar, Inc. ("Mohr Power"), who made the sales presentation to Allagas, worked closely with Home Depot and participated in selling the BP Solar Home Solution.
- 64. Mohr Power sold BP solar panels from 2002 until BP left the market. BP provided Mohr Power with marketing materials and training on how to install, market and sell the Solar Panels. Mohr Power was an approved installer of the BP Solar Home Solution and was provided with Home Depot and BP marketing materials touting the benefits of the BP Solar Home Solution. Mohr Power was also was required to have an employee on site at each of the thirteen Southern California Home Depot locations for a specified number of hours per week to help market the BP Solar Panels.
- 65. In 2005, when Mohr Power visited Allagas, Mohr Power had BP brochures with both the BP Solar and Home Depot logos. Mohr Power used the materials to market and sell the Solar Panels to Allagas and others.
- 66. Solar Depot sold the Solar Panels throughout its vast dealer network. This network included Diablo Solar Services, Inc. ("Diablo Solar"), located in Martinez, California, which installed Ray's Solar Panels. Solar Depot provided its dealers and installers with marketing materials and product information produced by BP and held training seminars to educate them concerning how to sell the Solar Panels.

- 67. In addition, BP enlisted Solar Depot and its other authorized distributors to recruit installers for its Certified Installer Program. The Certified Installer Program was a two-day training program consisting of workshops and seminars lead by BP sales and marketing representatives. The first day was focused on "sales and marketing" where installers would "[1]earn how to effectively sell BP Solar products, how to use online tools available through the Certified Installer Program; and how to use the BP Solar Certified Installer logo, promotional materials, and marketing templates." The purpose of the Certified Installer Program was to disseminate information about the purported safety, durability, reliability and economic benefits of the Solar Panels to potential end users.
- 68. In a brochure it produced in a co-branded marketing effort with Solar Depot, BP stated that the Certified Installer Program "connects everyone in the value chain." A flow chart contained therein reflects the distribution channel from "BP Solar → Authorized Distributors → Certified Installers → Customers." A true and correct copy of the brochure is attached hereto as **Exhibit K**.
- 69. Installers who successfully completed the training program received a package of information from BP which contained marketing materials, including brochures, product data sheets, and copies of the BP Warranty, which were then provided to prospective purchasers of the Solar Panels. Installers who did not take part in the Certified Installer Program could not trade on the BP name or use the BP logo in selling its products.
- 70. The misrepresentations and omissions by BP alleged in Paragraphs 37, 38, 39, 52 and 53 persuaded distributors, sellers and installers to promote the sale of the Solar Panels to endusers. Throughout the time period relevant herein, such distributors, sellers and installers relied upon the material misrepresentations and omissions by BP concerning the reliability, durability and economic benefits of the Solar Panels and omissions by BP regarding the junction box defect and fire safety risk in marketing the Solar Panels to end users. BP, the distributors, sellers and installers likewise intended that end users would rely on these same representations.
- 71. If BP's authorized distributors, sellers and installers had been aware of either (1) the falsity of BP's representations that the Solar Panels were "free from defects in materials and

workmanship" and the other representations made in its marketing materials or (2) the information BP failed to disclose concerning its knowledge of the defect of the junction box, the number of Solar Panels which had been returned to BP with burned junction boxes and the risk of electrical arcing and fire, they would have recommended that Plaintiffs and the Class not purchase the Solar Panels and instead select another solar panel manufacturer. If the distributors, sellers and installers had recommended against purchasing the Solar Panels, Plaintiffs and the Class would not have purchased them. If members of the Class had been aware from any source of these misrepresentations and omissions, they would not have purchased the Solar Panels.

# E. BP's Offers and Product Advisory

72. As BP received an increasing number of claims arising from the failure of its Solar Panels, BP extended two offers to purchasers which purported to compensate purchasers of defective Solar Panels. In fact, these offers were intended to persuade purchasers of the Solar Panels to accept wholly inadequate remedies and to allow BP to pay much less than it would be required to pay if the purchasers of its products received the compensation to which they were entitled.

## 1. The 2009 Offer

73. On October 28, 2009, BP made an offer (the "2009 Offer") to purchasers of the Solar Panels manufactured through 2006 whereunder: (1) BP would pay \$475 to inspect installed Solar Panels; and (2) \$100 per Solar Panel towards the cost associated with the removal and replacement of a defective Solar Panel. A copy of the 2009 Offer is attached hereto as **Exhibit L**. The 2009 Offer does not cover the actual cost of removing and replacing the defective Solar Panels or damages for loss of power.

## 2. The 2010 Offer

74. On June 10, 2010, BP made another offer (the "2010 Offer") to address claims arising after the date of the offer. The 2010 Offer included the same \$475 for inspection of the Solar Panels but reduced the amount of compensation per panel if more than ten Solar Panels were determined to be defective. A copy of the 2010 Offer is attached hereto as **Exhibit M**. Like

the 2009 Offer, the 2010 Offer does not cover the actual cost of removing and replacing the defective Solar Panels or damages for loss of power.

# 3. The Product Advisory

75. On July 25, 2012, BP issued a Product Advisory (the "Product Advisory") which purports "to communicate a potential risk when using certain BP Solar modules in specific types of installations." A copy of the Product Advisory is attached hereto as **Exhibit N**. The Product Advisory states that testing has revealed a "limited risk of cable to busbar disconnection in the junction box that, in rare cases, may lead to a thermal event." The Product Advisory is limited to a small number of models manufactured between March 1, 2005 and October 31, 2006 and applies only when the Solar Panels are (1) "mounted on a roof with no fire resistance rating per UL790 or ASTM E108," i.e., a roof "with no Class A, B or C fire resistance rating per UL790 or ASTM E108;" (2) "integrated into a roof covering" or "ground-mounted above flammable material." Purchasers who meet these criteria are told only that they should contact BP.

76. The Product Advisory greatly understates the risks associated with the junction box failure. First, the risk of junction box failure exists for all Solar Panels – not just the limited number listed in the Product Advisory – manufactured at any time – not just the limited time frame covered by the Product Advisory. Second, the risk of a fire (euphemistically described as a "thermal event") exists even where a roof is fire resistance rated and its occurrence is not "rare." Third, the risk of a junction box failure includes the risk of an electric shock not mentioned in the Product Advisory if someone is on the roof at the time of a failure.

# 4. BP's Failure to Warn Class Members and its Effects

77. BP has been aware of the defect in its Solar Panels since at least 2003. BP has long been aware that a junction box failure will eliminate or substantially reduce the capacity of its Solar Panels to generate power and can pose the risk of property damage and personal injury.

78. Plaintiffs are informed and believe and thereon allege that BP has received hundreds, if not thousands of reports by distributors, sellers, installers, and owners of the failed Solar Panels. Despite its knowledge of these claims and the defect in the junction box, BP did not

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- except for the grossly misleading Product Advisory - disclose the junction box defects or the risk of property damage and personal injury to its customers.

79. Members of the Class generally do not know when a junction box failure has occurred until they have suffered such a dramatic loss of power that their electricity bills increase substantially. This fact, combined with BP's refusal to provide reasonable and adequate notice to members of the Class regarding safety-related defects in the Solar Panel and the associated risks, severely compromises the rights of class members to be apprised of and make legitimate claims against BP. This unfair practice by BP further places members of the Class at risk of property damage and personal injury because they do not take action to replace the Solar Panels promptly, as they would if they were warned of the safety risks.

#### F. **BP's Claims Suppression Strategy**

- 80. BP has made a practice of offering homeowners who make claims substantially less than the amount to which they are entitled, i.e., the cost of removing and replacing the defective Solar Panels and remedying any consequential damages. Plaintiffs are informed and believe and thereon allege that BP is routinely offering parties who assert claims a payment based on a standard cost per watt for the power warranted, a sum which does not compensate the owner for the cost of removal and replacement of the Solar Panels and any consequential damages. Such damages include, without limitation, lost power production, replacement of the inverters, replacement of the racking system and the cost of new building permits to install the new solar system. Such damages also include repairs to the roof required by replacement of the racking system which is often not compatible with the replacement solar panels.
- 81. Plaintiffs are informed and believe, and thereon allege that BP invokes the Warranty Exclusions which it knows are not enforceable against the Class in order to justify these wholly inadequate offers.
- 82. In addition, the offer is conditioned upon the agreement by the owner not to pursue litigation against BP. Plaintiffs are informed and believe that BP routinely insists on a provision in the Warranty which requires the owner to surrender possession of the failed Solar Panels to BP. BP has in fact threatened to sue an installer who allegedly did not return all panels to BP.

- 83. In this manner, BP attempts to settle cheaply with potential class action representatives who could fairly represent the interests of all purchasers. It also ensures that BP recovers any Solar Panels which could provide proof of the defect if analyzed by experts.
- 84. BP utilized the 2009 and 2010 Offers and the Claim Suppression Strategy described in the preceding paragraphs to under-compensate owners and ensure that there will be no proceeding in which all owners can receive the remedies they are entitled to under applicable law.
- 85. In its most recent offers to claimants, BP has reduced the amount per watt from \$1.60 to \$1.10. Alternatively, if claimants want to get replacement modules, BP has a "supply" of third party modules that the customer can choose from but the customer is responsible for removal and replacement of the existing Solar Panels and any consequential damages, including the cost to repair damage to the roof resulting therefrom.

# IV. PLAINTIFFS' INDIVIDUAL ALLEGATIONS

# A. Allagas

- 86. In June 2005, while Home Depot was marketing the BP Solar Home Solution, Allagas went to Home Depot to purchase parts for his work as a security systems installer. Just inside the door he saw a large and conspicuous table with marketing information and brochures advertising solar power. Thinking about retirement, Allagas wanted to reduce the cost of his utilities. He had already installed energy efficient windows and was interested in exploring solar power.
- 87. Allagas was given a marketing presentation by the Home Depot sales representative. He was told that the Home Depot solar system would provide the most "reliable" and "trustworthy" solar system that money could buy. Allagas asked for additional details and he was told to "sign up" for a visit by a Home Depot installer who would provide additional details concerning the Home Depot solar system. Allagas received marketing brochures and other materials at Home Depot which he took home and further reviewed while contemplating his decision to purchase the Solar Panels. At the time he received the brochures, Home Depot

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provided its customers with brochures and other written materials generated by BP for use in marketing the BP Solar Home Solution.

- 88. Allagas was subsequently contacted by Mohr Power, a BP Certified Installer selected by BP and Home Depot. As detailed previously Mohr Power was an authorized installer of the Solar Panels, had received all promotional materials used in the sale of the Solar Panels from BP and had been trained by BP concerning how to use the materials to sell the Solar Panels. See Paragraphs 63-65 supra.
- 89. A Mohr Power representative came to the Allagas home and made a sales presentation about the BP Solar Home Solution. The Mohr Power sales representative brought with him brochures, product data sheets, the Warranty and other written materials concerning the Solar Panels. The Mohr Power representative stated that the Solar Panels were reliable, safe, and would last for 25 years. Mohr Power asked to see Allagas' electric bills and made calculations about their energy savings. Mohr Power told Allagas that the BP solar system would "eliminate" his electric bills and increase the value of his home.
- 90. At no time did anyone from Home Depot or Mohr Power inform Allagas of the known junction box defect and potential fire safety risk of the Solar Panels.
- 91. As a result of statements made by the Home Depot sales representative, the Mohr Power sales representative and Allagas' review of the written materials he obtained from Home Depot and during his meeting with Mohr Power, Allagas formed the impressions that: (1) the Solar Panels were safe and reliable; (2) the Solar Panels would last for twenty-five years; (3) the Solar Panels would produce between 80 and 90 percent of their rated power for the years specified; (4) installation of the Solar Panels would eliminate his electric bills and increase the value of his home; and (5) the Solar Panels had a good "track record" of performance.
- 92. Allagas relied on the representations and warranties stated in Paragraph 89. Were it not for these representations and warranties, Allagas would not have purchased the Solar Panels. Had Home Depot, Mohr Power, or any other person informed Allagas that the junction box design was prone to failure and posed a fire safety risk, he would not have installed the Solar

Panels at his home. Allagas was so convinced by the representations regarding the Home Depot solar system that he refinanced his home to obtain the funds to purchase the solar system.

- 93. In 2005, Allagas purchased the BP Solar Home Solution from Home Depot to be installed at his residence in San Bernardino, California for \$24,422. The solar system consisted of twenty-four (24) BP 4175B Solar Panels and was installed by Mohr Power on December 23, 2005. The system has two inverters with two strings of six panels per inverter. The inverters convert the variable direct current output of the Solar Panel into alternating current which can be used to power the home.
- 94. The Defect Warranty provided to Allagas was for five years. The Power Warranty was a 12-year warranty of 90% power output and a 25-year warranty of 80% power output.
- 95. In mid-2006, Allagas became concerned when he noticed that one of the Solar Panels in the bottom string was brown in color and "looked different" from the others. Mohr Power came out to look at the Solar Panel and reported to Allagas that his system was fine.
- 96. In September 2013, Allagas noticed that his system was not working properly. Allagas contacted Mohr Power who inspected his system on September 13, 2013, and verified that one of the two inverters was no longer working at all. The Mohr Power technician told Allagas that BP had recalled some of their solar panels, but that there was no way to know whether the problem was with the solar panels or the inverter without further inspection. The technician was unable to get on the roof at that time and told Allagas that a second Mohr Power technician would come out to determine the cause of his system failure. Allagas paid Mohr Power \$130.00 for the inspection of his solar system.
- 97. On September 23, 2013, Mohr Power returned to Allagas' residence and determined that four (4) Solar Panels were "not working" and only one of the inverters was working. Allagas was informed that the Solar Panels had burned junction boxes and the glass surface of two Solar Panels had shattered as a result of the resulting heat.
- 98. The loss of power from the four Solar Panels caused more than half of Allagas' system to stop working. When Mohr Power informed Allagas of the location of the four Solar Panels, Allagas learned for the first time from the Mohr Power technician that the browned and

discolored Solar Panel that he previously contacted Mohr Power about was one of the four panels with the junction box failure. It was then that Allagas realized that he had been losing power for a prolonged period of time. Allagas paid Mohr Power \$157.50 for the second inspection.

- 99. After reviewing his electrical bills, Allagas estimates that the first defective Solar Panel from 2006 disabled approximately 25% of his system. When one Solar Panel in a string fails, the entire string fails to generate power. With the first failure, only three of the four strings of six panels were working. Allagas estimates that the loss of the four defective Solar Panels reduced his total energy production by more than 50%. This loss of power was the result of a defect in the Solar Panels which constituted a breach of the Defect Warranty. The resulting loss of power also resulted in a breach of the Power Warranty.
- 100. Upon learning about the four defective Solar Panels in late 2013, Allagas asked Mohr Power what they were going to do to repair his solar system. Mohr Power told Allagas that they would submit a warranty claim on his behalf to BP and request replacement panels, but that the process would take four to six weeks. Allagas was informed by Mohr Power that BP would supply replacement panels, but Allagas would be responsible for the cost to remove and replace the defective Solar Panels and would have to return the defective Solar Panels to BP.
- 101. Allagas followed up with Mohr Power a month later and he was told that they had notified BP of Allagas' claim but had not received any response from BP. Allagas asked Mohr Power to have BP contact him directly. Allagas did not hear from BP until he retained counsel.
- 102. Allagas' Solar Panels are listed in the Product Advisory as being at risk for junction box failure and the associated fire safety risk. Because of this fact and because the remaining Solar Panels will fail within their useful life, Allagas has demanded that BP replace the entire solar system.
- 103. On October 24, 2013, Allagas' counsel provided BP with further notice of its breach of warranty and CLRA violations and demanded compensation for the cost of removing and replacing the Solar Panels and consequential damages. A copy of the Notice is attached hereto as **Exhibit O**. On November 5, 2013, BP offered Allagas \$6,720 to purchase and install new panels. The settlement value was calculated using the formula of \$1.60 per watt (\$1.60 x 175).

watts x 24 panels = \$6,720.00), and does not include damages for loss of power production, the cost of the removal and replacement of the racking system, repair of roof damage, the cost of removing and replacing the inverters, the cost of building permits or investigation costs. The estimated cost to remove and replace the Solar Panels at Allagas' residence is over \$20,000.

- BP also offered Allagas the alternative of having a third party installer selected by BP remove and replace the defective Solar Panels but did not offer to compensate him for any consequential damage such as loss of power, damage to the roof from the repair or expenses of investigation. For the reasons stated in Paragraphs 137 through 139, Allagas did not accept this offer.
- 105. Allagas has made a demand to BP for the cost of removing and replacing the Solar Panels, the amount of electric bills he had to pay to replace power that was supposed to be generated by the Solar Panels, the cost of investigating the failure of his Solar Panels and other consequential damages purportedly excluded by the Warranty. Allagas continues to incur increased electric bills as a result of the reduced capacity of his original system.
- 106. Despite repeated requests for a response to this demand, BP has not responded with anything but the offer described above.

## B. Rav

- 107. For many years, Ray had been interested in solar power as a way to reduce his electric bills. Ray spoke to various installers and chose Diablo Solar to install his Solar Panels. As described previously, Diablo Solar worked closely with Solar Depot, the largest distributor of BP solar panels in California. Solar Depot had obtained and provided to Diablo Solar copies of the BP's product data sheets, the Warranty and other promotional documents.
- 108. Diablo Solar visited the Ray residence and made a sales presentation regarding the Solar Panels. The Diablo Solar representative told Ray that the Solar Panels were the best, most reliable and safest on the market. He was also told that the Solar Panels would last for 25 years and would all but eliminate his electricity bill. At that time, Ray received marketing brochures and the Warranty from the Diablo Solar representative to review. Ray reviewed the brochures and

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the Warranty with the Diablo Solar representative and again on his own before agreeing to purchase the Solar Panels.

- As a result of statements made by the Diablo Solar representative and his review of the written materials he obtained during his meeting with Diablo Solar, Ray formed the impressions that: (1) the Solar Panels were safe and reliable; (2) the Solar Panels would last for twenty-five years; (3) the Solar Panels would produce between 80 and 90 percent of their rated power for the years specified; (4) installation of the Solar Panels would eliminate his electric bills and increase the value of his home; and (5) the Solar Panels had a good "track record" of performance.
- 110. Ray relied on the representations and warranties stated in Paragraph 108. Were it not for these representations and warranties, Ray would not have purchased the Solar Panels. Had Diablo Solar or any other person informed Ray that the junction box design was prone to failure and posed a fire safety risk, he would not have installed the Solar Panels at his home. In addition, if Ray had been informed that installation of the Solar Panels constituted a safety risk because of the risk of fire, he would have insisted that the Solar Panels immediately be removed from his roof and replaced with safe solar panels.
- In 2005, Ray purchased a BP solar system from Diablo Solar to be installed at his residence in Brentwood, California. The total cost of the system was \$24,026.60. The solar system consisted of eighteen (18) BP SX 170B Solar Panels and was installed by Diablo Solar on August 31, 2005.
- 112. The Defect Warranty provided to Ray was for five years. The Power Warranty was a 12-year warranty of 90% power output and a 25-year warranty of 80% power output.
- 113. In or about July 2010, Ray noticed an increase in his electric bills. As a result, in July and August 2010, Ray contacted Diablo Solar to inspect his solar system. Diablo Solar found three Solar Panels with burn marks. During 2010, until the defective Solar Panels were replaced, the power production of the panels on the Ray property was below the levels stated in the Power Warranty.

- 114. In August 2013, Ray again noticed a problem with his solar system and contacted Diablo Solar. Diablo Solar found an additional Solar Panel with a blown junction box which was replaced. As a result, during 2013, the power production was below the levels stated in the Power Warranty.
- 115. All of the Solar Panels removed from Ray's residence by Diablo Solar were due to junction box failures evidenced by burn marks and shattered glass.
- 116. These failures result from a defect which constitutes a breach of the Defect Warranty. The inability of Ray's Solar Panels to produce the represented power levels also resulted in a breach of the Power Warranty. Ray's Solar Panels are listed in the Product Advisory and identified as a potential safety risk. Because of this fact and because the remaining Solar Panels will fail within their useful life, Ray has demanded that BP replace the entire solar system.
- 117. In August of 2013, Ray notified Diablo Solar of the breach by BP of the Warranty and Diablo Solar in turn notified BP of the breach.
- 118. On September 9, 2013, Ray received an e-mail from a BP representative who offered Ray \$4,896.00 to replace his solar system. The settlement value was calculated using the formula of \$1.60 per watt (\$1.60 x 170 watts x 18 panels), and does not include damages for loss of power production, the cost of the removal and replacement of the racking system, the cost to repair the resulting roof damage, the cost of the removal and replacement of the inverter, or cost of building permits. Ray obtained a bid from Diablo Solar, the original installer, for the removal and replacement of the Solar Panels at a cost of \$12,704. In addition to the cost to remove and replace the solar system, Ray has incurred increased electricity bills that he would not have incurred if his system were functioning properly.
- 119. BP also offered Ray the alternative of having a third party installer selected by BP remove and replace the Solar Panels, but did not offer to compensate him for any consequential damage such as loss of power, damage to the roof from the repair or expenses of investigation. For the reasons stated in Paragraphs 137 through 139, Ray did not accept this offer.
- 120. On November 27, 2013, Ray's counsel provided BP with further notice of BP's breach of warranty and CLRA violations and demanded compensation for the cost of removal and

replacement of the modules, replacement of the racking system and for the cost of electricity to replace the energy the Solar Panels failed to produce.

- 121. On December 4, 2013, Ray provided BP with a copy of the replacement bid from Diablo Solar and also demanded consequential damages from BP for the loss of power, the cost of removal and replacement of the racking system and the cost to repair any damage to the roof.
- 122. Despite repeated requests for a response to this demand, BP has not responded with anything but the offer described above.

# C. Mohrman

- 123. On or about June 1, 2012, Mohrman purchased a home in Danville, California on which twenty (20) BP 2150S Solar Panels were installed. The previous owner of the property purchased the Solar Panels from Next Energy Corporation ("Next Energy") in 2001 and installed the in or about January of 2002. Mohrman was provided by the owner with a copy of the Solar Electric Agreement with Next Energy
- 124. The presence of a solar system was an important consideration to Mohrman when he purchased the property because of the energy cost savings. Mohrman was willing to pay a higher price for the property because of the solar system. Had Mohrman been aware of the facts that BP was obligated to disclose, he would not have purchased the property or would have adjusted his price to reflect the cost of replacing the solar system.
- 125. The solar system was working at the time Mohrman purchased the property. However, when Mohrman moved into his residence in June of 2012, the solar system was no longer generating electricity. Mohrman contacted Next Energy, the original installer, who inspected the solar system and verified the system was not working. Two of the Solar Panels installed at the property had burn marks indicative of junction box failures.
- 126. On January 18, 2013, Mohrman provided BP with notice of the defective Solar Panels. BP's experts conducted an inspection of Mohrman's property on July 8, 2013. Preliminary testing of the Solar Panels by BP's experts indicated that 11 of the 20 Solar Panels installed at the Mohrman Property were not generating electricity. The nine remaining Solar Panels, two of which had previously been replaced, were at various stages of failure.

- 127. After BP's experts connected the nine Solar Panels to a string to determine the amount of electricity being generated, Mohrman inquired if he could turn on his system with the nine working Solar Panels. BP's experts recommended that the system be turned off due to the risk of fire. For this reason, Mohrman made arrangements to have all of the defective Solar Panels removed from his home. At this time, Mohrman has no solar system and continues to incur damage for lost energy production.
- 128. As a result of the junction box failures, Mohrman's solar system was completely inoperable and failed to generate the power levels promised in the Power Warranty. Between July 2012 and June 2013, Mohrman has paid increased energy costs totaling \$2,909.13 as a direct result of the lost energy production from the Solar Panels.
- 129. After retaining counsel, BP offered Mohrman financial compensation of \$12,000 with which to purchase and install new panels. This amount was calculated by BP in the same manner as the offers made to Allagas and Ray, i.e., by multiplying the wattage of the Solar Panel by a fixed dollar amount. This amount is insufficient to remove and replace Mohrman's Solar Panels. Mohrman has obtained an estimate that such removal and replacement will cost \$33,696.00.
- 130. On October 30, 2013, Mohrman submitted a demand of \$60,000 to BP which included the cost for the cost of removing and replacing the Solar Panels, the amount of electric bills he had to pay to replace power that was supposed to be generated by the Solar Panels, the cost of investigating the failure of his Solar Panels and other consequential damages.
- 131. Despite repeated requests for a response to this demand, BP has not responded with anything but the offer described above.

# D. Plaintiff Dickson

- 132. In or about June 2009, Dickson purchased a home in Oakdale, California on which twenty-eight (28) BP 4170S Solar Panels were installed.
- 133. The presence of a solar system was an important consideration to Dickson when he purchased the property because of the energy cost savings. Had Dickson been aware of the facts

that BP was obligated to disclose, he would not have purchased the property or would have adjusted his price to reflect the cost of replacing the solar system.

134. In or about November 2013, Dickson noticed that one of his inverters was offline. His solar system was inspected by a solar installer who confirmed that one of Dickson's BP4170S Solar Panels failed. The panel failed due to a junction box failure evidenced by burn marks and shattered glass.

# E. Facts Common to All Plaintiffs

- 135. BP's refusal to pay for: (1) "on-site labor and any costs associated with the "removal, reinstallation or transportation of [the Solar Panels]" or (2) "any special incidental, consequential or punitive damages arising from the use or loss of use of or failure of [the Solar Panels] to perform as warranted, including but not limited to damages for lost services, cost of substitute services, lost profits or savings" and the making of an offer amounting to no more than "the purchase price of the product" represents enforcement of the Warranty Exclusions described in subparagraphs (a) through (e) of Paragraph 44 against Plaintiffs. Likewise, BP's insistence in this litigation that the exclusion of implied warranties referenced in subparagraph (b) of Paragraph 44 is valid also constitutes an attempt to enforce the Warranty Exclusions against Plaintiffs.
- against Plaintiffs in that: (1) BP has offered Plaintiffs "substantially less than the amount to which [they are] entitled" based part on the Warranty Exclusions; and (2) BP's offer is conditioned on an agreement not to assert claims against BP.
- 137. The racking systems used to mount the Solar Panels are not the same size as the racking systems that are used for products which can replace the Solar Panels. For this reason, the removal and replacement of the Solar Panels cannot be accomplished without replacing the racking systems to which the Solar Panels are attached. This replacement damages the roof and, unless addressed by the installer, has a serious adverse effect on the appearance of the roof. In many cases where BP employed its own installers to install third-party solar panels, the installers

they did not repair the damage caused by the replacement of the mounting racks or ameliorate the adverse changes to the appearance of the roof.

- 138. The fact that BP offered such a small amount to replace the roof, in each case approximately one-third of the actual cost of a competent repair, indicated to Plaintiffs that they could not trust BP's suggestion that BP's installers, rather than installers selected by Plaintiffs, repair the roof.
- 139. For this reason, as well as BP's refusal generally to compensate Plaintiffs for their substantial consequential damages, Plaintiffs did not accept BP's suggestion that it "cure" their default by having its own installers replace their Solar Panels.

# V. <u>CLASS ALLEGATIONS</u>

- 140. The Class which Plaintiffs seek to represent in this action is:

  All persons or entities in the United States (a) who purchased Class Panels for initial installation on a property or purchased properties on which Class Panels had first been installed, and (b) who currently own some or all of those Panels.
- 141. Excluded from the Class are Defendants, any entity in which any Defendant has a controlling interest, and Defendants' legal representatives, heirs and successors, and any judge to whom any aspect of this case is assigned, and any member of such a judge's immediate family.
  - 142. Claims for personal injury are excluded from the claims of the Class.
  - 143. Plaintiffs reserve the right to modify or amend the Class definition, as appropriate.
- 144. Individual and representative Plaintiffs bring this lawsuit as a class action, on behalf of themselves and all others similarly situated pursuant to Federal Rule of Civil Procedure 23
- 145. Certification of Plaintiffs' claims for class wide treatment is appropriate because Plaintiffs can prove the elements of their claims on a class-wide basis and because this case meets the requirements of Federal Rule of Civil Procedure 23.
- 146. <u>Numerosity</u>. The members of the Class are so numerous that individual joinder of all the members is impracticable. Plaintiffs are informed and believe, and thereon allege, that there are at least thousands of purchasers who have been damaged by the conduct alleged herein.

- 147. <u>Commonality and Predominance</u>. This action involves common questions of law and fact which predominate over any questions affecting individual class members including, without limitation, the following:
  - a. Whether Defendant BP violated California's Unfair Competition Law, Bus. &
     Prof. Code § 17200 et seq., by, among other things, engaging in unfair, unlawful, or fraudulent practices;
  - b. Whether Defendants breached their implied warranties to Plaintiffs and the Class;
  - c. Whether Defendant BP violated California's Consumer Legal Remedies Act, Civ.
     Code § 1750 et seq., by falsely advertising the Solar Panels were of a certain quality when in fact, they were not;
  - d. Whether Defendant BP breached its express warranties to Plaintiffs and the Class;
  - e. Whether Plaintiffs and the Class are entitled to compensatory damages, and the amount of such damages; and
  - f. Whether Defendants should be declared financially responsible for the costs and expenses of removal and replacement of all Solar Panels as well as compensation for the lost energy generation capacity of the Solar Panels.
- 148. **Typicality**. Plaintiffs' claims are typical of the claims of the Class because Plaintiffs, like all members of the Class, have been damaged by Defendants' unlawful conduct, in that Plaintiffs will incur the cost of removing and replacing the defective Solar Panels, and have and will incur the increased costs of electricity resulting from the loss of electricity generation during the period between the failures and replacement. The factual bases and causes of action for Plaintiffs' claims are common to all members of the Class and represent a common course of misconduct resulting in injury to all Class members.
- 149. <u>Adequacy of Representation</u>. Plaintiffs are adequate representatives of the Class because their interests do not conflict with the interests of the Class and they have retained counsel competent and experienced in complex class action litigation and who specialize in class actions involving defective construction products. Plaintiffs intend to prosecute this action

vigorously and the interests of the Class will be fairly and adequately protected by Plaintiffs and their counsel.

- 150. <u>Superiority</u>. A class action is superior to all other available means for the fair and efficient adjudication of this controversy in that:
  - a. The prosecution of separate actions by individual members of the Class would create a foreseeable risk of inconsistent or varying adjudications which would establish incompatible results and standards for Defendants;
  - b. Adjudications with respect to individual members of the Class would, as a practical matter, be dispositive of the interests of the other members not parties to the individual adjudications or would substantially impair or impede their ability to protect their own separate interests;
  - c. Class action treatment avoids the waste and duplication inherent in potentially thousands of individual actions, and conserves the resources of the courts; and
  - d. The claims of individual class members are not large when compared to the cost required to litigate such claims. The individual Class members' claims are on average approximately \$20,000 to \$25,000. Given the high cost of litigation, it would be impracticable for the members of the Class to seek individual redress for Defendants' wrongful conduct. The class action device provides the benefits of single adjudication, economies of scale, and comprehensive supervision by a single court. The case presents no significant management difficulties which outweigh these benefits.
  - e. In the absence of the injunctive and declaratory relief requested herein Defendant BP will continue to attempt to enforce the Warranty Exclusions which are not enforceable, resulting in unreasonable settlements in which members of the Class do not receive fair compensation for their injury.

## VI. DAMAGE

151. As a result of the facts alleged herein, Plaintiffs and the Class have been damaged in an amount equal to the difference in value between the Solar Panels had they been as represented by BP and the value of the Solar Panels as actually delivered by BP. In addition,

Plaintiffs and the Class have been or will be compelled to incur cost and expense to, *interalia*, investigate the reasons for the failure of their Solar Panels, remove and replace the Solar Panels, and pay increased electricity costs resulting from the loss of electricity generated by the Solar Panels. These amounts include sums necessary to repair damage to the roof which occurs because the mounts for the Solar Panels must be removed, as well as the cost of building permits and the cost to replace the inverters for the solar system as alleged herein. In addition, the acts of BP in misrepresenting and omitting relevant facts concerning the Solar Panels, deceiving Plaintiffs and the Class concerning the safety and reliability of the Solar Panels, enforcing the Warranty Exclusions and implementing Claim Suppression strategy were: (1) malicious in that they represent "despicable conduct" carried on by BP "with a willful and conscious disregard of the rights or safety of others;" (2) oppressive in that they represent "despicable conduct that subjects a person to cruel and unjust hardship in conscious disregard of that person's rights;" and (3) fraudulent. Accordingly, Plaintiff and the Class are entitled to punitive damages according to proof.

## VII. STATUTE OF LIMITATIONS ISSUES

152. The defect in the junction box does not become apparent until a sufficient number of Solar Panels have failed, resulting in a loss of power and an increase in utility bills. Even when such failures occur, it is difficult for members of the Class to determine the actual cause of the failure. Accordingly, Plaintiffs did not and members of the Class do not become aware of the misrepresentations and breaches of warranty alleged herein until the defects in the Solar Panels become manifest and the property owner does sufficient investigation to identify the source of the problem. Accordingly, the statute of limitations for the claims asserted herein does not commence to run until some period of time after the Solar Panels have failed.

- 153. For the reasons addressed in Paragraph 37 and 38 above, BP was under a continuous duty to disclose to distributors, sellers, installers and end users, including Plaintiffs and the Class, the defect in the junction box, the safety issues related thereto, including the risk of fire, the existence of numerous returns of product related to the junction box defect and the occurrence of fires which actually occurred as a result of the defect.
- 154. Despite this duty, BP did not make any general disclosure of the defect in the junction box until 2009, at which time it made misleading and inaccurate disclosures concerning the extent and severity of the defect and the products affected by it. Nor did BP disclose the safety risk associated with the junction box failure until the 2012 Product Advisory. As alleged previously, the Product Advisory grossly misstates the nature and extent of the risk to Plaintiffs and the Class.
- 155. In addition, when confronted with the fire damage caused by the Solar Panels, BP actively concealed the cause of the defect and suggested, *inter alia*, that the observed breakage of the glass and burn marks were caused by a bad batch of glass or some other cause unrelated to the defect in the junction box.
- 156. Plaintiffs and the Class reasonably relied upon BP's concealment of the defect and its representations concerning the quality of the Solar Panels. As a result of this reliance, Plaintiffs and members of the Class failed to assert claims against BP until they became aware of the failure of the Solar Panels and its cause. Accordingly, BP is estopped to rely on any statutes of limitation in defense of this action.

## FIRST CLAIM FOR RELIEF

# (For Violation of the California Consumer Legal Remedies Act) (By Plaintiffs and the Class against BP)

157. Plaintiffs incorporate by reference each allegation set forth in the preceding paragraphs. The defect alleged herein is detailed at Paragraphs 16 through 24. BP's knowledge and concealment of the defect and its obligation to disclose relevant facts is detailed at Paragraphs 25 through 39. BP's representations concerning the Solar Panels and the falsity of those representations is detailed at Paragraphs 40 and 52 through 54. BP's dissemination of its

misrepresentations and omissions and its effects on distributors, sellers, installers and end users, including their adverse reliance on these representations and omissions, is detailed at Paragraphs 55 through 71, Paragraph 92 (Allagas), and Paragraph 110 (Ray). BP's inadequate public offers to remedy the problems caused by the Solar Panels and it failure to warn consumers concerning this defect is addressed at Paragraphs 72 through 79. The Warranty Exclusions and their unfairness is detailed at Paragraphs 44 through 51. BP's Claim Suppression Strategy is detailed at Paragraphs 80 through 85. The inability of BP to assert statute of limitations defenses is addressed at Paragraphs 154 through 158.

- 158. Where relevant, Plaintiffs also refer to the specific factual allegations supporting each element of the claim alleged herein.
  - 159. The Solar Panels are "goods" as defined by Civil Code § 1761(a).
  - 160. Defendant BP is a "person" as defined by Civil Code § 1761(c).
- 161. Plaintiffs and members of the Class are "consumers" as defined by Civil Code § 1761(d) who purchased the Solar Panels for personal, family, and household purposes.
- 162. The purchase by Plaintiffs and members of the Class of the Solar Panels are "transactions" as defined by Civil Code § 1761(e).
- 163. Under the Consumers Legal Remedies Act ("CLRA"), Civil Code § 1770, et seq., the following methods of competition and unlawful when any person in a transaction intended to result or which results in the sale or lease of goods or services to any consumer:
  - a. Representing that goods ... have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities which they do not have." Civil Code § 1770(a)(5).
  - b. Representing that goods ... are of a particular standard, quality, or grade, or that goods are of a particular style or model, if they are of another." Civil Code § 1770(a)(7).
  - c. Inserting an unconscionable provision in the contract. Civil Code § 1770(a)(19).
- 164. Defendant BP violated Civil Code §§ 1770(a)(5) and (a)(7) when it represented, through advertising and other express representations that the Solar Panels had benefits or characteristics that they did not actually have and were of a certain standard or quality, when they

were not. These representations and warranties, and the methods by which they were disseminated are detailed at Paragraphs 40, 52, 53 and 55 through 71. The reasons they are false are stated in Paragraph 54. BP also omitted to disclose the facts it was required to disclose pursuant to §§ 1770(a)(5) and (a)(7), as more fully stated in Stated in Paragraphs 25 through 39 (duty to disclose addressed in Paragraph 38).

- 165. Defendant BP violated Civil Code § 1770(a)(19) by including in the Warranty the unconscionable Warranty Exclusions. The Warranty Exclusions and the reasons they are unconscionable are described in Paragraphs 44 through 51.
- 166. Had Plaintiffs and members of the Class known that the representations and warranties made by BP concerning the Solar Panels were false or had they been aware of the facts BP was obligated to disclose, Plaintiffs and members of the Class would not have purchased the Solar Panels or purchased properties on which the Solar Panels were installed. Plaintiffs and members of the Class would not have made these purchases because: (1) if distributors, sellers and installers had known of the falsity of BP's representations and warranties, or had BP disclosed the facts it was obligated to disclose, they would have recommended against the purchase of the Solar Panels; and (2) irrespective of such recommendations, if Plaintiffs and the Class had been aware of the falsity of BP's representations and warranties or become aware of the facts BP was obligated to disclose, they would not have purchased the Solar Panels or properties on which the Solar Panels were installed.
- 167. The facts supporting the allegations in the preceding Paragraph are detailed in Paragraphs 55 through 71 (particularly Paragraphs 70 and 71) (distributors, sellers and installers), 86 through 92 (Allagas), 107 through 110 (Ray) and 123 through 124 (Mohrman).
- 168. As a result of Defendant BP's unfair and deceptive acts and practices, Plaintiffs and members of the Class have been harmed and seek actual damages according to proof, attorneys' fees and costs and such other relief as the court deems proper.
- 169. Allagas served Defendant BP with notice of its violations of the CLRA pursuant to Civil Code § 1782 (the "Notice") by certified mail on October 24, 2013. A copy of the Notice is

1	attached hereto as <b>Exhibit O</b> . Defendant BP failed to provide or offer to provide remedies for its	
2	violations of the CLRA within 30 days of the date of the Notice.	
3	SECOND CLAIM FOR RELIEF	
4	(For Breach of Express Warranty)	
5	(By Plaintiffs and the Class against BP)	
6	170. Plaintiffs incorporate by reference each allegation set forth in the preceding	
7	paragraphs. Plaintiffs also refer to the summary of allegations relevant to this Claim for Relief in	
8	Paragraph 159.	
9	171. As relevant, Plaintiffs refer to the specific factual allegations supporting each	
10	element of the claim alleged herein.	
11	172. BP made the warranties described in Paragraphs 40 (Written Warranty) and 52	
12	(warranties contained in marketing materials).	
13	173. BP is not entitled to enforce the Warranty Exclusions described in Paragraph 44	
14	because they are unconscionable and violate the provisions of applicable law including, without	
15	limitation, the Song-Beverly Consumer Warranty Act and the Magnuson – Moss Warranty Act	
16	(Paragraphs 45 through 51).	
17	174. Because the Solar Panels either have failed or are certain to fail within their	
18	expected useful life (Paragraphs 21, 102, 116 and 127-28), BP is in breach of both the Defect	
19	Warranty and the Power Warranties contained in the Warranty, as more fully detailed herein.	
20	Warranties to the Plaintiffs and the Class have also been breached because the Solar Panels have	
21	failed or will fail within their useful life and because the warranties contained in Paragraph 52	
22	were false. Harm to Plaintiffs and the Class is detailed in Paragraph 151.	
23	175. As detailed above, BP has failed to remedy the breach of the Warranty for either	
24	Plaintiffs or the Class (see Paragraphs 103-106).	
25	176. Although Plaintiffs do not believe that notice to BP of its breaches of warranty are	
26	required under applicable law, Plaintiffs have notified BP of its breaches of the Warranty. In	
27	addition, the Notice attached hereto as Exhibit O provided BP with timely notice on behalf of the	
28		
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1	Class of the breach of the Warranty and the invalidity of the Warranty Exclusions alleged herein		
2	(Paragraphs 103, 170 and Exhibit O).		
3	177. Further notice to BP of its breach of the Warranty would be futile because BP is		
4	aware of and has acknowledged the defects in the Solar Panels and, because it no longer		
5	manufactures the Solar Panels, it cannot provide to Plaintiffs and the Class any remedy other than		
6	replacement of the Solar Panels with other panels.		
7	178. As a result of BP's breach of the Warranty and the warranties detailed in		
8	Paragraph 52, Plaintiffs and the Class have suffered damages as detailed in Paragraph 151 in an		
9	amount to be proven at trial.		
10	THIRD CLAIM FOR RELIEF		
11	(Breach of Express Warranty - Magnuson-Moss Warranty Act)		
12	(By Plaintiffs and the Class against BP)		
13	179. Plaintiffs incorporate by reference each allegation set forth in the preceding		
14	paragraphs. Plaintiffs also refer to the summary of allegations relevant to this Claim for Relief in		
15	Paragraph 159.		
16	180. The allegations of this Claim for Relief are based on the breaches of warranty		
17	addressed fully in the previous Claim for Relief. The specific allegations of the Complaint		
18	relevant to that claim are detailed therein.		
19	181. The Solar Panels are a consumer product as defined in 15 U.S.C. § 2301(1).		
20	182. Plaintiffs and the members of the Class are consumers as defined in 15 U.S.C. §		
21	2301(3).		
22	183. BP is a supplier and warrantor as defined in 15 U.S.C. § 2301(4) and (5).		
23	184. The Warranty contains "written warranties" within the meaning of 15 U.S.C. §		
24	2301(6).		
25	185. As alleged previously, BP has breached the Warranty.		
26	186. Additionally, pursuant to 15 U.S.C. § 2304(d)(1), BP may not assess Plaintiffs or		
27	the Class any costs the warrantor or his representatives incur in connection with the required		
28	remedy of a warranted product [I]f any incidental expenses are incurred because the remedy is  CASE NO. 3:14-CV-00560-SI		
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not made within a reasonable time or because the warrantor imposed an unreasonable duty upon the consumer as a condition of securing remedy, then the consumer shall be entitled to recover reasonable incidental expenses which are so incurred in any action against the warrantor." BP has refused to pay all costs associated with the removal and replacement of the Solar Panels.

- 187. Plaintiffs have provided BP with notice of breach of the Warranty and a reasonable opportunity to cure the breach. In addition, the Notice afforded BP notice on behalf of the Class of its breach of the Warranty and a reasonable opportunity to remedy the breach. BP has failed to remedy the breach of its obligations to the Class under the Warranty.
- 188. Further notice to BP of its breach of the Warranty would be futile because BP is aware of and has acknowledged the defects in the Solar Panels and, because it no longer manufactures the Solar Panels, it cannot provide to Plaintiffs and the Class any remedy other than replacement of the Solar Panels with other panels.
- 189. As a result of BP's breach of the Warranty, Plaintiffs and the Class have been damaged as detailed in Paragraph 151 in an amount to be proven at trial.

### **FOURTH CLAIM FOR RELIEF**

# (Breach of Express Warranty under Song-Beverly Consumer Warranty Act) By Plaintiffs and the Class against BP)

- 190. Plaintiffs incorporate by reference each allegation set forth in the preceding paragraphs. Plaintiffs also refer to the summary of allegations relevant to this Claim for Relief in Paragraph 159.
- 191. The allegations of this Claim for Relief are based on the breaches of warranty addressed fully in the Third Claim for Relief. The specific allegations of the Complaint relevant to that claim are detailed therein.
- 192. The Solar Panels are consumer goods within the meaning of California's Song-Beverly Consumer Warranty Act.
  - 193. BP is a "manufacturer" within the meaning of the statute.
- 194. Plaintiffs and members of the Class purchased Solar Panels within the State of California.

CONDITIONAL THIRD AMENDED CLASS ACTION COMPLAINT FOR DAMAGES AND INJUNCTION

- 204. Further, the Implied Warranties incorporated into the transaction between BP and its immediate purchasers (the "BP Buyers") were intended solely to benefit Plaintiffs and the Class. Plaintiffs and the Class are therefore entitled to enforce the Implied Warranties against BP.
- 205. This intent is evidenced, *inter alia*, by the fact that the written Warranty issued by BP extends not only to end users but to their successors. Further, the Implied Warranties made by BP to the BP Buyers would be of no economic value to the BP Buyers unless Plaintiffs and Class received the benefit of such warranties. The BP Buyers are not users of the Solar Panels. The economic benefit of implied warranties made by BP to the BP Buyers depends on the ability of end users who buy their products to obtain redress from BP if the warranties are breached. For this reason, Home Depot expressly disclaims warranties relating to the Solar Panels and agrees only to assist its customers in asserting warranty claims. It is in the best interests of Home Depot and other BP Buyers that Plaintiffs and the Class be permitted to enforce implied warranties against BP.
- 206. Under *Gilbert Financial Corp. v. Steelform Contracting Co.* (1978) 82 Cal. App. 3d 65, the Implied Warranties made by BP to the BP Buyers are enforceable whether or not Plaintiffs or the Class were in privity of contract with BP.
- 207. Defendants breached the Implied Warranties in that the Solar Panels are: (1) not fit for their intended use and (2) not of merchantable quality. The Solar Panels are neither merchantable nor fit for their intended use as power replacement because: (1) the latent defect in the Solar Panels (Paragraphs 16 through 24) insures that they will fail well before the end of their useful life (Paragraph 21) and therefore fail to produce electricity; and (2) purchasers of solar panels would not accept the risk of fire posed by the Solar Panels (Paragraphs 18 through 20) when there are other products for sale which do not present this risk.
- 208. Although Plaintiffs do not believe that notice to BP of its breaches of warranty are required under applicable law, Plaintiffs have notified BP of its breaches of the Warranty. In addition, the Notice attached hereto as Exhibit O provided BP with timely notice on behalf of the Class of the breach of the Warranty and the invalidity of the Warranty Exclusions alleged herein (Paragraphs 103, 170 and Exhibit O).

- 229. By operation of law, all Defendants made the Implied Warranties to Plaintiffs and the Class concerning the Solar Panels.
- 230. Defendants have breached the Implied Warranties by selling Solar Panels which were not of merchantable quality and which failed to perform the tasks for which they were intended.
- 231. Members of the Class are in privity with Home Depot. Plaintiffs and all other Class members do not have to be in privity with any Defendant in order to enforce the Implied Warranties. Civil Code § 1792, which provides that "[u]nless disclaimed in the manner prescribed by this chapter, every sale of consumer goods that are sold at retail in this state shall be accompanied by the manufacturer's and the retail seller's implied warranty that the goods are merchantable," has no privity requirement.
- 232. Further, for the reasons stated in Paragraphs 206 through 208, Plaintiffs and the Class are intended beneficiaries of the Implied Warranties between BP and the BP Buyers and are therefore entitled to enforce the Implied Warranties against BP.
- 233. Plaintiffs have provided BP with notice of breach of the Implied Warranties and a reasonable opportunity to cure the breach. In addition, the Notice afforded BP notice on behalf of the Class of its breach of the Implied Warranties and a reasonable opportunity to remedy the breach. BP has failed to remedy the breach of its obligations to the Class under the Implied Warranties.
- 234. Further notice to BP of its breach of the Implied Warranties would be futile because BP is aware of and has acknowledged the defects in the Solar Panels and, because it no longer manufactures the Solar Panels, it cannot provide to Plaintiffs and the Class any remedy other than replacement of the Solar Panels with other panels.
- 235. As a result of Defendants' breaches of the Implied Warranties, Plaintiffs and Class members have been damaged as detailed in Paragraph 151 in an amount to be proven at trial.

### EIGHTH CLAIM FOR RELIEF

(For Violation of Unfair Competition Law)

(By Plaintiffs and the Class against BP)

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- 236. Plaintiffs incorporate by reference each allegation set forth in the preceding paragraphs. Plaintiffs also refer to the summary of allegations relevant to this Claim for Relief in Paragraph 159.
- 237. As relevant, Plaintiffs refer to the specific factual allegations supporting each element of the claim alleged herein.
- 238. Pursuant to Bus. & Prof. Code § 17200, "unfair competition shall mean and include any unlawful, unfair or fraudulent business act or practice and unfair, deceptive, untrue or misleading advertising."
- 239. BP's actions, as alleged herein, constitute deceptive, unfair, fraudulent, and unlawful practices committed in violation of the Bus. & Prof. Code § 17200, *et seq*.
- 240. All of the conduct and representations alleged herein occurred in the course of BP's business and were part of a pattern or generalized course of conduct.
- 241. BP's conduct was unlawful because it violated the Consumer Legal Remedies Act, Magnuson-Moss Warranty Act and Song-Beverly Consumer Warranty Act as previously alleged.
- 242. The advertising and sale of the Solar Panels by use of brochures and warranty documents detailed in Paragraphs 40, 52, 53 and 55 through 71 was "fraudulent" because it was likely to and did deceive purchasers into believing that the Solar Panels would be durable and provide safe and reliable power for decades. *See*, Paragraphs 56 through 71, particularly Paragraphs 70 and 71. The Solar Panels are not durable or safe and fail to produce the specified level of power well in advance of the relevant periods under the Warranty (Paragraphs 21 and 54). BP's omission to disclose the facts it was required to disclose as more fully stated in stated in Paragraphs 25 through 39 (duty to disclose addressed in Paragraph 38) is also "fraudulent" under Bus. & Prof. Code § 17200.
- 243. BP's deceptive, unfair, fraudulent, and unlawful conduct alleged herein was specifically designed to and did induce Allagas, Ray and members of the Class to purchase the Solar Panels. See Paragraphs 55 through 71, 92 (Allagas) and 110 (Ray).

- 244. Plaintiffs and members of the Class reasonably and justifiably relied on Defendant BP's deceptive, unfair, and unlawful conduct alleged herein. But for such conduct, Allagas and members of the Class would not have purchased the BP Solar Panels.
- 245. As a result of Defendant BP's unfair methods of competition and unfair or deceptive acts or practices, Plaintiffs and members of the Class have suffered injury-in-fact, lost money, and lost property, in that they have incurred out-of-pocket labor costs and energy loss associated with the faulty solar system, as described more fully herein.
- 246. Pursuant to Bus. & Prof. Code §§ 17203, 17204, Allagas, Ray, and the Class seek to recover from Defendants restitution of earnings, profits, compensation and benefit obtained as a result of the practices that are unlawful under Bus. & Prof. Code § 17200 et seq., and other appropriate relief, according to proof.
- 247. Additionally, by threatening to enforce and actually enforcing the Warranty Exclusions (Paragraph 44), by engaging in the Claim Suppression Strategy (Paragraphs 80 through 85) and by understating and failing to disclose the risk of fire resulting from the failure of the Solar Panels (Paragraphs 25 through 39 and 75 through 79), BP acted unfairly and unlawfully against all members of the Class. Members of the Class have been injured and will continue to be injured by the enforcement of the Warranty Exclusions, the Claim Suppression Strategy and the understatement of the risk of fire posed by the Solar Panels. See Paragraphs 135 and 136 (Plaintiffs) and 80 through 85, particularly 83 through 85, and 151 (Class).
- 248. The enforcement and threatened enforcement of the Warranty Exclusions, the Claim Suppression Strategy and the understatement and nondisclosure of the risk of fire resulting from the failure of the Solar Panels are unfair in that they: (1) violate public policy as expressed in the Consumer Legal Remedies Act, the Magnuson-Moss Warranty Act and the Song-Beverly Consumer Warranty action; (2) are immoral, unethical, oppressive, unscrupulous and substantially injurious to consumers and these factors are not offset by the utility of BP's conduct since the conduct is intended to and does only provide impediments to the assertion of valid claims for recovery and limit the damages which BP is legally obligated to compensate; and (3) inflict substantial injury on consumers which is not outweighed by any countervailing benefits to

consumers or competition and the injury to consumers is one consumers could reasonably have avoided.

249. Unless enjoined, BP's continued insistence upon the unenforceable Warranty Exclusions and its further pursuit of the Claim Suppression Strategy threaten to harm the public in the future.

#### NINTH CLAIM FOR RELIEF

#### (Violation of the Texas Deceptive Trade Practices Act)

(By Plaintiffs and the Class against BP)

- 250. Plaintiffs incorporate by reference the preceding paragraphs as if they were fully set forth herein.
- 251. Defendants violated the Texas Deceptive Trade Practices Act, Tex. Bus. & Com. Code § 17.41, et seq., when it represented, through advertising and other express representations that the Solar Panels had benefits or characteristics that they did not actually have and were of a certain standard or quality, when they were not. These representations and warranties, and the methods by which they were disseminated are detailed at Paragraphs 40, 52, 53 and 55 through 71. The reasons they are false are stated in Paragraph 54. BP also omitted to disclose the facts it was required to disclose, as more fully stated in stated in Paragraphs 25 through 39 (duty to disclose addressed in Paragraph 38).
- 252. Defendant BP violated the state consumer protection laws enumerated below by including in the Warranty the unconscionable Warranty Exclusions. The Warranty Exclusions and the reasons they are unconscionable are described in Paragraphs 44 through 51.
- 253. Had Plaintiffs and members of the Class known that the representations and warranties made by BP concerning the Solar Panels were false or had they been aware of the facts BP was obligated to disclose, Plaintiffs and members of the Class would not have purchased the Solar Panels or purchased properties on which the Solar Panels were installed. Plaintiffs and members of the Class would not have made these purchases because: (1) if distributors, sellers and installers had known of the falsity of BP's representations and warranties, or had BP disclosed the facts it was obligated to disclose, they would have recommended against the

purchase of the Solar Panels; and (2) irrespective of such recommendations, if Plaintiffs and the Class had been aware of the falsity of BP's representations and warranties or become aware of the facts BP was obligated to disclose, they would not have purchased the Solar Panels or properties on which the Solar Panels were installed.

- 254. The facts supporting the allegations in the preceding Paragraph are detailed more fully herein, including Paragraphs 55 through 71 (particularly Paragraphs 70 and 71) (distributors, sellers and installers), 86 through 92 (Allagas), 107 through 110 (Ray) and 123 through 124 (Mohrman).
- 255. Defendants intended that Plaintiffs and Class Members rely on their materially deceptive practices and purchase Solar Panels as a consequence of the deceptive practices, including Defendants' misrepresentations and omissions of material fact in their marketing of Solar Panels.
- 256. As a result of Defendant BP's unfair and deceptive acts and practices, Plaintiffs and members of the Class have been harmed and seek actual damages according to proof, attorneys' fees and costs and such other relief as the court deems proper.

#### TENTH CLAIM FOR RELIEF

### (Violation of the State Consumer Protection Laws)

#### (By Plaintiffs and the Class against BP)

- 257. Plaintiffs incorporate by reference the preceding paragraphs as if they were fully set forth herein.
- 258. Defendant violated the state consumer protection laws enumerated below when it represented, through advertising and other express representations that the Solar Panels had benefits or characteristics that they did not actually have and were of a certain standard or quality, when they were not. These representations and warranties, and the methods by which they were disseminated are detailed at Paragraphs 40, 52, 53 and 55 through 71. The reasons they are false are stated in Paragraph 54. BP also omitted to disclose the facts it was required to disclose, as more fully stated in stated in Paragraphs 25 through 39 (duty to disclose addressed in Paragraph 38).

- 259. Defendant BP violated the state consumer protection laws enumerated below by including in the Warranty the unconscionable Warranty Exclusions. The Warranty Exclusions and the reasons they are unconscionable are described in Paragraphs 44 through 51.
- 260. Had Plaintiffs and members of the Class known that the representations and warranties made by BP concerning the Solar Panels were false or had they been aware of the facts BP was obligated to disclose, Plaintiffs and members of the Class would not have purchased the Solar Panels or purchased properties on which the Solar Panels were installed. Plaintiffs and members of the Class would not have made these purchases because: (1) if distributors, sellers and installers had known of the falsity of BP's representations and warranties, or had BP disclosed the facts it was obligated to disclose, they would have recommended against the purchase of the Solar Panels; and (2) irrespective of such recommendations, if Plaintiffs and the Class had been aware of the falsity of BP's representations and warranties or become aware of the facts BP was obligated to disclose, they would not have purchased the Solar Panels or properties on which the Solar Panels were installed.
- 261. The facts supporting the allegations in the preceding Paragraph are detailed more fully herein, including Paragraphs 55 through 71 (particularly Paragraphs 70 and 71) (distributors, sellers and installers), 86 through 92 (Allagas), 107 through 110 (Ray) and 123 through 124 (Mohrman).
- 262. Defendants intended that Plaintiffs and Class Members rely on their materially deceptive practices and purchase Solar Panels as a consequence of the deceptive practices, including Defendants' misrepresentations and omissions of material fact in their marketing of Solar Panels.
- 263. As a result of Defendant BP's unfair and deceptive acts and practices, Plaintiffs and members of the Class have been harmed and seek actual damages according to proof, attorneys' fees and costs and such other relief as the court deems proper.
- 264. Defendants' actions, as complained of herein, constitute unfair competition or unfair, unconscionable, deceptive or fraudulent acts or practices in violation of various state consumer protection statutes, as set forth below.

1	a. Defendants have engaged in unfair competition or unfair or deceptive acts		
2	or practices in violation of Alaska Stat. Code § 40.50.471, et seq.;		
3	b. Defendants have engaged in unfair competition or unfair or deceptive acts		
4	or practices in violation of Ariz. Rev. Stat. § 44-1522, et seq.;		
5	c. Defendants have engaged in unfair competition or unfair or deceptive acts		
6	or practices in violation of Ark. Code §§ 4-88-101, et seq., including § 4-88-113(f), and § 4-8-		
7	102(5);		
8	d. Defendants have engaged in unfair competition or unfair or deceptive acts		
9	or practices in violation of Cal. Bus. & Prof. Code §§ 17200, et seq. and the Consumer Legal		
10	Remedies Act ("CLRA") § 1750, et seq. and §§ 1770(e) and (g) of the Civ. Code;		
11	e. Defendants have engaged in unfair competition or unfair or deceptive acts		
12	or practices in violation of Colo. Rev. Stat. § 6-1-105, et seq., including § 6-1-113(1)(c) and § 6-		
13	1-102(b);		
14	f. Defendants have engaged in unfair competition or unfair or deceptive acts		
15	or practices in violation of Conn. Gen. Stat. § 42-110b, et seq., including § 42-110(a)(3);		
16	g. Defendants have engaged in unfair competition or unfair or deceptive acts		
17	or practices in violation of 6 Del. Code § 2511, et seq., including 6 Del. Code § 2512;		
18	h. Defendants have engaged in unfair competition or unfair or deceptive acts		
19	or practices in violation of D.C. Code § 28-3901, et seq., including § 28-390(1);		
20	i. Defendants have engaged in unfair competition or unfair or deceptive acts		
21	or practices in violation of Fla. Stat. § 501.201, et seq.;		
22	j. Defendants have engaged in unfair competition or unfair or deceptive acts		
23	or practices in violation of Haw. Rev. Stat. § 480, et seq., including § 481A 2;		
24	k. Defendants have engaged in unfair competition or unfair or deceptive acts		
25	or practices in violation of Idaho Code § 48-601, et seq., including § 48-602;		
26	1. Defendants have engaged in unfair competition or unfair or deceptive acts		
27	or practices in violation of 815 ILCS § 505/1, et seq. (Illinois);		
28			

1	m. Defendants have engaged in unfair competition or unfair or deceptive acts
2	or practices in violation of Ind. Code Ann. § 24-5-0.5.1, et seq.;
3	n. Defendants have engaged in unfair competition or unfair or deceptive acts
4	or practices in violation of Kan. Stat. § 50-623, et seq.;
5	o. Defendants have engaged in unfair competition or unfair or deceptive acts
6	or practices in violation of Ky. Rev. Stat. § 367.110, et seq.;
7	p. Defendants have engaged in unfair competition or unfair or deceptive acts
8	or practices in violation of 5 Me. Rev. Stat. § 207, et seq.;
9	q. Defendants have engaged in unfair competition or unfair or deceptive acts
10	or practices in violation of Md. Com. Law Code § 13-101, et seq., including § 13-101(h);
11	r. Defendants have engaged in unfair competition or unfair or deceptive acts
12	or practices in violation of Mass. Gen. L. Ch. 93A, et seq.;
13	s. Defendants have engaged in unfair competition or unfair or deceptive acts
14	or practices in violation of Mich. Stat. § 445.901, et seq., including § 445.902(c);
15	t. Defendants have engaged in unfair competition or unfair or deceptive acts
16	or practices in violation of Minn. Stat. § 325F.67, et seq., including §§ 325F.69 and 8.31 Subd.
17	3a;
18	u. Defendants have engaged in unfair competition or unfair or deceptive acts
19	or practices in violation of Vernon's Mo. Rev. Stat. § 407.010, et seq.;
20	v. Defendants have engaged in unfair competition or unfair or deceptive acts
21	or practices in violation of Mont. Code § 30-14-101, et seq., including § 30-14-102(5);
22	w. Defendants have engaged in unfair competition or unfair or deceptive acts
23	or practices in violation of Neb. Rev. Stat. § 59-1601, et seq., including § 59-1602;
24	x. Defendants have engaged in unfair competition or unfair or deceptive acts
25	or practices in violation of Nev. Rev. Stat. § 598.0903, et seq.;
26	y. Defendants have engaged in unfair competition or unfair or deceptive acts
27	or practices in violation of N.H. Rev. Stat. § 358-A:1, et seq., including § 358-A:1(1);

1	z. Defendants have engaged in unfair competition or unfair or deceptive acts		
2	or practices in violation of N.J. Stat. Ann. § 56:8-1, et seq., § 56:8-1(d);		
3	aa. Defendants have engaged in unfair competition or unfair or deceptive acts		
4	or practices in violation of N.M. Stat. Ann. § 57-12-1, et seq.;		
5	bb. Defendants have engaged in unfair competition or unfair or deceptive acts		
6	or practices in violation of N.Y. Gen. Bus. Law § 349, et seq.;		
7	cc. Defendants have engaged in unfair competition or unfair or deceptive acts		
8	or practices in violation of N.C. Gen. Stat. § 75-1.1, et seq.;		
9	dd. Defendants have engaged in unfair competition or unfair or deceptive acts		
10	or practices in violation of N.D. Cent. Code § 51-15-01, et seq., including § 51-15-01(4);		
11	ee. Defendants have engaged in unfair competition or unfair or deceptive acts		
12	or practices in violation of Ohio Rev. Stat. § 1345.01, et seq.;		
13	ff. Defendants have engaged in unfair competition or unfair or deceptive acts		
14	or practices or made representations in violation of Okla. Stat. tit. 15 § 751, et seq.;		
15	gg. Defendants have engaged in unfair competition or unfair or deceptive acts		
16	or practices in violation of Or. Rev. Stat. § 646.605, et seq., including § 646.605(4);		
17	hh. Defendants have engaged in unfair competition or unfair or deceptive acts		
18	or practices in violation of 73 Pa. Stat. § 201-1, et seq., including § 201-2(2);		
19	ii. Defendants have engaged in unfair competition or unfair or deceptive acts		
20	or practices in violation of R.I. Gen. Laws. § 6-13.1-1, et seq., including § 6-13.1(3);		
21	jj. Defendants have engaged in unfair competition or unfair or deceptive acts		
22	or practices in violation of S.C. Code Laws § 39-5-10, et seq., including § 39-5-10(9);		
23	kk. Defendants have engaged in unfair competition or unfair or deceptive acts		
24	or practices in violation of S.D. Code Laws § 37-24-1, et seq., including § 37-24-1(8);		
25	ll. Defendants have engaged in unfair competition or unfair or deceptive acts		
26	or practices in violation of Tenn. Code § 47-18-101, et seq., including § 47-18-103(9);		
27	mm. Defendants have engaged in unfair competition or unfair or deceptive acts		
28	or practices in violation of Tex. Bus. & Com. Code § 17.41, et seq.;		

1	nn. Defendants have engaged in unfair competition or unfair or deceptive acts	
2	or practices in violation of Utah Code Ann. § 13-1 1-1, et seq.;	
3	oo. Defendants have engaged in unfair competition or unfair or deceptive acts	
4	or practices in violation of Vt. Stat. Ann. tit. 9, § 245.1, et seq.;	
5	pp. Defendants have engaged in unfair competition or unfair or deceptive acts	
6	or practices in violation of Va. Code § 59.1-196, et seq., including § 59.1-198;	
7	qq. Defendants have engaged in unfair competition or unfair, deceptive acts or	
8	fraudulent acts or practices in violation of Wash. Rev. Code § 19.86.010, et seq., including §	
9	19.86.010(1);	
10	rr. Defendants have engaged in unfair competition or unfair or deceptive acts	
11	or practices in violation of W. Va. Code § 46A-6-101, et seq.;	
12	ss. Defendants have engaged in unfair competition or unfair or deceptive acts	
13	or practices in violation of Wis. Stat. § 100.20, et seq.; and	
14	tt. Defendants have engaged in unfair competition or unfair or deceptive acts	
15	or practices in violation of Wyo. Stat. § 40-12-100, et seq., including § 40-12-102(a)(i).	
16	ELEVENTH CLAIM FOR RELIEF	
17	(Misrepresentation/Omission)	
18	(By Plaintiffs and the Class against BP)	
19	265. Plaintiffs hereby incorporate by reference the allegations contained in the	
20	preceding paragraphs of this Complaint.	
21	266. Defendants knew or should have known that the Solar Panels were defectively	
22	designed as alleged in further detail above.	
23	267. Defendants fraudulently, negligently, or recklessly concealed from and/or failed to	
24	disclose to Plaintiffs and the Class the defective nature of the Solar Panels.	
25	268. Defendants were under a duty to Plaintiffs and the Class to disclose the defective	
26	nature of Solar Panels because (i) Defendants were in a superior position to know the true state of	
27	the facts about the defect and the defect is latent; (ii) Defendants made partial disclosures about	
28		

the quality of the Solar Panels without revealing their true defective nature; and (iii) Defendants actively concealed the defective nature of Solar Panels from Plaintiffs and the Class.

- 269. The facts concealed and/or not disclosed by Defendants to Plaintiffs and the Class are material facts in that a reasonable person would have considered those facts to be important in deciding whether or not to purchase Solar Panels. Had Plaintiffs and the Class known the defective nature of the Solar Panels, they would not have purchased them or would have paid less for them.
- 270. Defendants intentionally, recklessly, or negligently concealed and/or failed to disclose the defective nature of Solar Panels for the purpose of inducing Plaintiffs and the Class to act thereon, and Plaintiffs and the Class justifiably relied to their detriment upon the truth and completeness of Defendants' representations about the Solar Panels. This is evidenced by Plaintiffs' and Class members' purchase of the Solar Panels. As a direct and proximate cause of Defendants' misconduct, Plaintiffs and the Class have suffered actual damages, and are entitled to compensatory damages, attorneys' fees, costs, and interest thereon

### **PRAYER FOR RELIEF**

WHEREFORE, Plaintiffs, on behalf of themselves and all others similarly situated, prays the Court to certify the Class as defined hereinabove, to enter judgment against Defendants and in favor of the Class, and to award the following relief:

- 1. For Certification of the proposed Class;
- 2. For compensatory damages as alleged herein, according to proof;
- For restitution and/or disgorgement of revenues, earnings, profits, compensation, and benefits which were received by Defendants as a result of unlawful business acts or practices, according to proof;
- 4. For an injunction enjoining BP from enforcing, threatening to enforce or claiming the right to enforce any of the Warranty Exclusions and from further pursuit of the Claims Suppression Strategy, including a requirement that: (1) BP advise consumers affirmatively of their rights to all damages to which they are lawfully entitled; (2) BP make full disclosure to all members of the Class concerning the risk of fire or electrocution resulting from the failure of the

54 CASE NO. 3:14-CV-00560-SI

1	Solar Panels and advise members of t	the Class how they can determine if t	their Solar Panels have
2	failed;		
3	5. For exemplary and put	nitive damages according to proof;	
4	6. For costs and attorney	s' fees, as allowed by law; and	
5	7. For such other further	legal or equitable relief as this Court	may deem appropriate
6	under the circumstances.		
7	<u>DE</u>	MAND FOR JURY TRIAL	
8	Plaintiffs demand a jury trial of	on all issues so triable.	
9	Dated: August 12, 2016	LIEFF CABRASER HEIMANN &	BERNSTEIN, LLP
10		By: s/Robert J. Nelson	
11		Robert J. Nelson (CA 132797)	
12		rnelson@lchb.com Nimish R. Desai (CA 244953)	
13		ndesai@lchb.com LIEFF CABRASER HEIMANN &	BERNSTEIN, LLP
14		Embarcadero Center West 275 Battery Street, 29th Floor Son Embarcadero CA 04111 2320	
15		San Francisco, CA 94111-3339 Telephone: (415) 956-1000	
16		Facsimile: (415) 956-1008	
17		David M. Birka-White (CA 85721) dbw@birka-white.com	1
18		Mindy M. Wong (CA 267820) mwong@birka-white.com BIRKA-WHITE LAW OFFICES	
19		65 Oak Court	
20		Danville, CA 94526 Telephone: (925) 362-9999 Facilities (925) 262-9999	
21		Facsimile: (925) 362-9970	
22		John T. Spragens (pro hac vice) jspragens@lchb.com	DEDNICTEIN IID
23		LIEFF CABRASER HEIMANN & 150 Fourth Avenue North	, DEKINSTEIN, LLF
24		One Nashville Place, Suite 1650 Nashville, Tennessee 37219	
25		Telephone: (615) 313-9000 Facsimile: (615) 313-9965	
26		jspragens@lchb.com  Attorneys for Plaintiffs and the Pro-	anasad Class
27		Attorneys for Plaintiffs and the Pro	posea Ciass
28		55	GARDNO ALL GERMAN
		55	CASE NO. 3:14-CV-00560-SI

# EXHIBIT A

### **EXHIBIT A**

# **Design Drawings**

Document No.	Drawing No.
BPS_000226709	D15045
BPS_000226611	D15920
BPS_000226614	D15937
BPS_000226627	D16328
BPS_000226625	D16327
BPS_000226620	D16323
BPS_000226617	D16322
BPS_000226630	D17072
BPS_000226633	D17115
BPS_000226603	D17124
BPS_000226601	D17123
BPS_000226691	D17172
BPS_000226636	D17173
BPS_000226607	D17277
BPS_000226605	D17276
BPS_000226641	D17289
BPS_000226651	D17316
BPS_000226647	D17315
BPS_000226645	D17313
BPS_000226654	D17344

### **Solar Panel Model Numbers**

BPSX150S BPSX3150S BPSX3160S MSX120 SX5M SX10M SX20M SX30M SX40M SX50M SX60D **SX110S** SX120S SX140B SX140S SX150B SX150S SX160B SX160S SX170B SX3195B SX4175S

1261940.1 Exhibit A – page 2

# EXHIBIT B

DECLARATION OF ARTHUR RAY

Birkn-White Law Offices 65 Oek Court Damille, CA \$4526 (925) 362-9999

I, ARTHUR RAY,	declare	as fol	lows
----------------	---------	--------	------

- 1. I am a Plaintiff and proposed class representative in this case. I have personal knowledge of the matters set forth below, except as to those matters stated herein which are based on information and belief, which matters I believe to be true. If called to testify, I could and would testify competently to these matters herein included.
- 2. I am informed and believe that venue is proper in this court under Civil Code § 1780(d) because I purchased my BP SX 170B solar panels in Contra Costa County and all transactions between myself and BP Solar International, Inc. occurred in this County.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this & day of January, 2014, at Brentwood, California.

ARTHUR RAY Reny

# EXHIBIT C

DECLARATION OF BRETT MOHRMAN

# 1 I, BRETT MOHRMAN, declare as follows: 2 1. I am a Plaintiff and proposed class representative in this case. I have personal 3 knowledge of the matters set forth below, except as to those matters stated herein which are based 4 on information and belief, which matters I believe to be true. If called to testify, I could and 5 would testify competently to these matters herein included. 6 2. I am informed and believe that venue is proper in this court under Civil Code 7 § 1780(d) because my home on which the solar panels manufactured by BP Solar International, 8 Inc. ("BP) are installed is located in Contra Costa County and all transactions between myself and 9 BP occurred in this County. 10 I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. 11 day of January, 2014, at Danville, California. 12 13 14 BRETT MOHRMAN 15 16 17 18 19 20 21 22 23 24 25 26 27 28 -2-

65 Oak Court Danville, CA 94526

# EXHIBIT D

#### **JUNCTION BOX FAILURES**



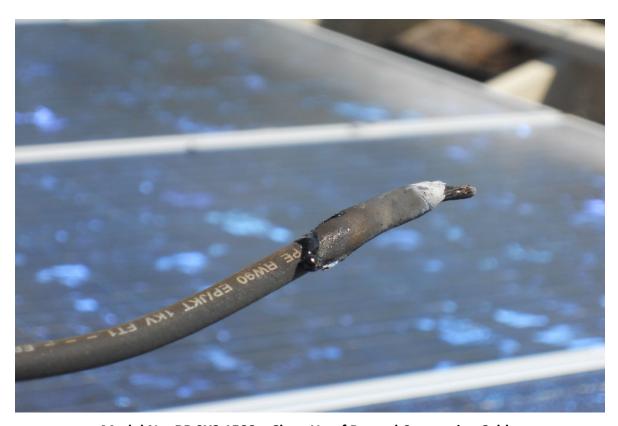
Model No. BP SX3 150S (Front) – Burn Mark and Shattered Glass from Junction Box Failure



Model No. BP SX3 150S (Back)
Melted junction box due to overheating caused by junction box failure.



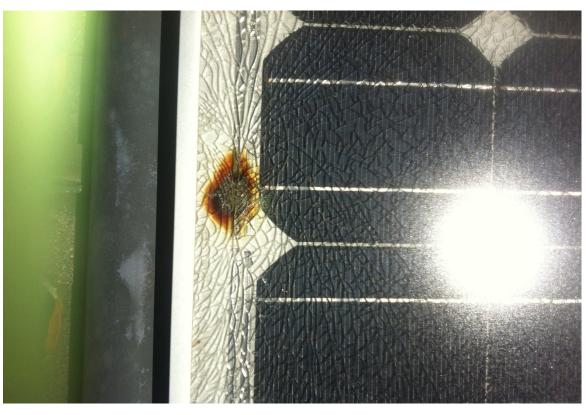
Model No. BP SX3 150S – Burned Connecting Cable Associated with Junction Box Failure



Model No. BP SX3 150S – Close Up of Burned Connecting Cable



Model No. BP 4175B (Allagas Property)
Burn Mark and Shattered Glass from Junction Box Failure



Model No. BP 2150S (Mohrman Property)
Burn Mark and Shattered Glass from Junction Box Failure

# EXHIBIT E

FILL OUT THIS FORM. <u>DO NOT</u> CONVERT IT TO A PDF FILE OR ANY OTHER NON-EDITABLE FORMAT.

BP Solar Case #:	Date:	_			
the claim you are filing now.)  Your Reference #:  If the system was installed under The Home Depot (THD) program, please provide us the THD Reference #:  Owner / End-User Name:  Solar module type or model #:  Total # of DEFECTIVE modules:  Total # of MON_DEFECTIVE modules:  Total # of modules CLAIMED now:  Total # of modules INSTALLED on the site:  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company:  Contact Name: Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone: Full Address: Phone:	BP Solar Case #	<i>‡</i> :			
Your Reference #:					
If the system was installed under The Home Depot (THD) program, please provide us the THD Reference #:	•	·			
please provide us the THD Reference #:  Gwner / End-User Name:  Solar module type or model #:  Total # of DEFECTIVE modules:  Total # of NON_DEFECTIVE modules:  Total # of modules CLAIMED now:  Total # of modules INSTALLED on the site: 40  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Company: Contact Name: Full Address: Phone: Full Address: Phone:					
Owner / End-User Name: Solar module type or model #: Total # of DEFECTIVE modules: Total # of NON_DEFECTIVE modules: Total # of modules CLAIMED now: Total # of modules INSTALLED on the site: Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone:  Company: Contact Name: Full Address: Phone: Full Address: Phone:	•				
Solar module type or model #:  Total # of DEFECTIVE modules:  Total # of NON_DEFECTIVE modules:  Total # of modules CLAIMED now:  Total # of modules INSTALLED on the site:  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Company: Contact Name: Full Address: Phone: Full Address: Phone:	***************************************				
Total # of NON_DEFECTIVE modules:  Total # of modules CLAIMED now:  Total # of modules INSTALLED on the site:  Total # of modules INSTALLED on the site:  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone:  Company: Contact Name: Full Address: Phone: Full Address: Phone:	Owner / End-Us	er Name:			
Total # of NON_DEFECTIVE modules:  Total # of modules CLAIMED now:  Total # of modules INSTALLED on the site:  Total # of modules INSTALLED on the site:  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone:  Company: Contact Name: Full Address: Phone: Full Address: Phone:	Solar module ty	pe or model #:			
Total # of NON_DEFECTIVE modules:  Total # of modules CLAIMED now:  Total # of modules INSTALLED on the site:  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone:  Company: Contact Name: Full Address: Phone: Full Address: Phone:	Total # of DEFE	CTIVE modules:			
Total # of modules CLAIMED now:  Total # of modules REPLAGED on the site:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Company: Contact Name: Full Address: Phone: Full Address: Phone:					
Total # of modules INSTALLED on the site:  Total # of modules REPLACED previously:  Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Company: Contact Name: Full Address: Full Address: Phone:	September 1994				
Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Company: Contact Name: Full Address: Phone: Full Address: Full Address: Full Address: Phone:					
Note: All the below addresses MUST have the following information: Contact Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Company: Contact Name: Full Address: Phone: Full Address: Phone:					
Name, Street Address, City, State, Zip Code and Telephone Number. Do not state "SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:	TOTAL A OF ITTOURIE	SINCE CARRIED PREVIOUSITY.			
"SAME AS ABOVE".  Distributor/Dealer/Installer Information:  Company: Contact Name: Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:	Note: All the below ad	dresses MUST have the following information: Contact			
Company: Contact Name: Full Address: Phone: e-mail:  Company: Company: Company: Contact Name: Full Address: Full Address: Phone: Full Address: Phone:		City, State, Zip Code and Telephone Number. Do not state			
Company: Contact Name: Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Gontact Name: Full Address: Phone:	"SAME AS ABOVE".	"SAME AS ABOVE".			
Contact Name: Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:	Distri	butor/Dealer/Installer Information:			
Contact Name: Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:	_				
Full Address: Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:	;	•			
Phone: e-mail:  Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:					
Owner/End-User/Site Installation Information:  Company: Contact Name: Full Address: Phone:	- · · · · · · · · · · · · · · · · · · ·				
Company: Contact Name: Full Address: Phone:	e-mail:				
Company: Contact Name: Full Address: Phone:					
Contact Name: Full Address: Phone:	Owner/E	nd-User/Site Installation Information:			
Contact Name: Full Address: Phone:	Jy day and a second a				
Full Address: Phone:					
Phone:	1000				
	•				
	_				

Shipping Address Information:

(Where	(Where you would like the modules/product to be shipped)		
Company: Contact Name: Full Address: Phone: e-mail			
Specia Shipping Instructions	•		
	Defective Solar Module #1:		
Solar Module Model #:			
Frame Type: (Bronze, Silver or Integra)			
Barcode #:			
Serial #:			
Part Number:	·		
Problem:	Blown J-Box & Shattered Panel		
Customer's replacement preference:	Please indicate here if customer needs the same type of frame (silver, bronze, Integra) or if he prefers credit, in the event that BP Solar does not have the same type of replacements as the defective modules.		
Insert picture of defective module:			
Insert picture of defective module:			

# Defective Solar Module #2:

Solar Module Model #:	
Frame Type: (Bronze, Silver or Integra)	
Barcode #:	
Serial #:	
Part Number:	
Problem:	
Customer's replacement preference:	Please indicate here if customer needs the same type of frame (silver, bronze, Integra) or if he prefers credit, in the event that BP Solar does not have the same type of replacements as the defective modules.
Insert picture of defective module:	
Insert picture of defective module:	

Please copy the above, if you have to provide information for additional modules!!

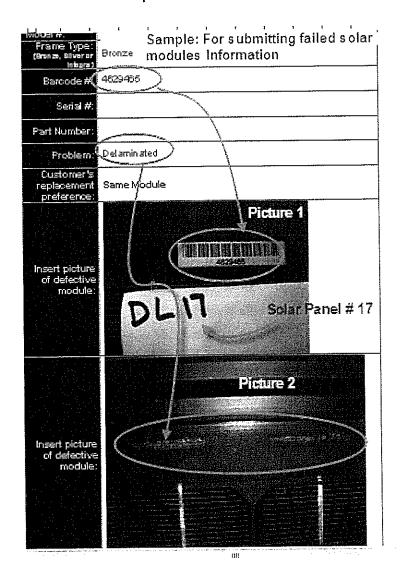
# Sample of label and barcode of a BP Solar module







# Sample of how the information for the failed modules should be presented to us.

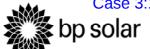


If the claim is more than four modules or so, would you please submit a list (spreadsheet) of the serial numbers, brief description of the defect and picture name (if the pictures are not identified with module's serial number). Please see the below insert and use it as sample.

Π,		1	17/	1 ( =0.000200=002500 )	74.0	يد.يد 🖥	I	K	Image or picture nu	ımbel?
			48	F20506264564234	42.9	24.7	burned	rng_0835	very small (mg_(636)	7
		Ivery small burn tabbing	4.0	F20506264562971	42.8	37.5	burned.	ing_0832	very stress tebbing	
		<u> </u>	99	F20506264563008	42.4	37.6		1		
	dng_822	very small burn tabbing	51	F20506264564130	43.1	38.3				
	/=	1	52	F20506244562064	12.8	37.6	burned	ring_0873	Spot on trans Bubble trans??	
		<del></del>	53	F20506344562039	42.8	37.7				
			54	F20506244562047	42.9	37.7	burned	rng_0833	Tabbang	7
			55	F20505244\$57021	12.9	1.9		1	no output votage	
	Serial	Bardode numb	iss er	FZ0506244560139	42.8	37.9	burned	lmo-0830 Defe	lverv emeliablem ect description	

Module summary Module Number	Barcode	Description
1	5138595	Good
2	5138750	Delam & Burnt
3	5134786	Delam
4	5133841	Burnt
5	5134729	Good
6	5134832	Delam
7	5134820	Burnt
8	5137465	Good
9	5130220	Good
10	5134547	Delam & Burnt
11	5134727	Delam & Burnt
12	5134514	Deiam
13	5130239	Delam & Burnt
14	5134788	Delam & Burnt
15	5130286	<u>Delam</u> & Burnt
16	5138562	Delam & Burnt
17	5138558	Delam & Burnt
18	5138820	Burnt

# EXHIBIT F



#### **BP SOLAR LIMITED WARRANTY CERTIFICATE**

BP SOLAR provides the following limited warranties to purchasers of BP SOLAR products according to the warranty level specified on the label on the back of your BP Solar product (hereinafter referred to as Your BP SOLAR Product), and subject to the exclusions contained in Section 2, and in Section 3 hereof. The Warranty applicable to Your BP SOLAR Product's warranty

level is located in the corresponding columns to the right of Your BP SOLAR Product's applicable warranty level in the Warranty Information Chart below. If your product's warranty level is not listed contact your customer service center or sales representative. Warranty is from date of initial purchase.

	WARRANTY INFORMATION CHART							
WARRANTY LEVEL	MATERIALS & WORKMANSHIP	PERCENTAGE OF SPECIFIED POWER OUTPUT						
25-12-5	5-Year Limited Warranty of Materials and Workmanship	25 – Year Limited Warranty of 80% Power Output 12 – Year Limited Warranty of 90% Power Output						
0-12-2	2 -Year Limited Warranty of Materials and Workmanship	12 –Year Limited Warranty of 90% Power Output						

#### **SECTION 1. WARRANTY DESCRIPTIONS.**

Your BP SOLAR Product may have one or more of the following warranties. See the Warranty Information Chart above to determine which warranty or warranties applies to Your BP SOLAR Product.

- A. <u>Limited Warranties of Materials and Workmanship:</u>
  5 Year Limited Warranty of Materials and Workmanship
  2 Year Limited Warranty of Materials and Workmanship
- If Your BP SOLAR Product comes with a Limited Warranty of Materials and Workmanship, BP SOLAR warrants that for the term of your warranty (see Warranty Information Chart) Your BP SOLAR Product sold hereunder shall be free from defects in materials and workmanship. If, during the term of your warranty, there is such a defect, then BP SOLAR will, at its sole option, repair or replace Your BP SOLAR Product with an equivalent product, or refund the purchase price to you.

This Limited Warranty of Materials and Workmanship does not warrant a specified level of power output. The Limited Warranties of Percentage of Specified Power Output described below may warrant power output. The term of your warranty is for the length of time stated in the name of your warranty type measured from the date of initial purchase.

B. Limited Warranties of Percentage of Specified Power Output: 25 - Year Limited Warranty of 80% of Power Output 12 - Year Limited Warranty of 90% of Power Output

IF YOUR BP SOLAR PRODUCT comes with a Limited Warranty of a Specified Power Output, BP SOLAR warrants Your BP SOLAR Product against defects in materials and workmanship that result in Your BP SOLAR Product's failure to produce your warranted percentage (see Warranty Information Chart) of the minimum power output specified in BP SOLAR's applicable written specifications, for the term of your warranty (see Warranty Information Chart). If BP SOLAR determines, using standard BP SOLAR test conditions, that Your BP SOLAR Product is not providing your warranted percentage of its specified minimum power output during the term of your warranty, then BP SOLAR will, at its sole option, repair or replace Your BP SOLAR Product, or provide you with additional component(s) to bring the aggregate power output to at least your warranted percentage of the specified minimum power output. The term of your warranty is for the length of time stated in the name of your warranty type measured from date of initial purchase.

#### **SECTION 2. GENERAL INFORMATION.**

The following applies to ALL WARRANTED BP SOLAR PRODUCTS:

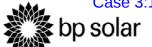
- A. BP SOLAR may, at its discretion, use new, remanufactured or refurbished parts or products when repairing or replacing Your BP SOLAR Product under this warranty. Replaced parts or products will become the property of BP SOLAR.
- B. BP SOLAR is not responsible for, and purchaser hereby agrees to bear, the costs of any on-site labor and any costs associated with the

- installation, removal, reinstallation or transportation of Your BP SOLAR Product or any components thereof for service under this limited warranty.
- C. Notwithstanding anything to the contrary in this warranty certificate, the warranties provided herein shall apply only so long as the product(s) warranted hereby are owned by either (i) the first purchaser who has purchased the product(s) for its, his, or her own use and not for purposes for resale or (ii) by purchasers of buildings on which the product was first mounted.

#### **SECTION 3. WARRANTY EXCLUSIONS AND LIMITATIONS**

The following applies to ALL WARRANTED BP SOLAR PRODUCTS:

- The warranties provided herein do not cover damage, malfunctions or service failures caused by:
  - Failure to follow BP SOLAR's installation, operation or maintenance instructions;
  - Repair, modifications, or movement of Your BP SOLAR Product by someone other than a service technician approved by BP SOLAR, or attachment to Your BP SOLAR Product of non-BP SOLAR equipment;
  - 3) Abuse, misuse, or negligent acts;
  - 4) Power failure surges, lighting, fire, flood, pest damage, accidental breakage, actions of third parties and other events or accidents outside BP SOLAR's reasonable control and not arising under normal operating conditions; and
  - Breakage of laminates when mounted in customer-designed mounting systems.
- B. BP SOLAR MAKES NO WARRANTIES, EXPRESS OR IMPLIED OTHER THAN THE WARRANTIES MADE HEREIN, AND SPECIFICALLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.
- C. ANY WARRANTIES IMPLIED BY, INCLUDING THOSE OF MERCHANTABILITY AND FITNESS FOR PARTICULAR PURPOSE, WHICH ARE NOT EFFECTIVELY EXCLUDED HEREIN ARE LIMITED IN DURATION TO THE TERMS STATED IN THIS WARRANTY.
- D. BP SOLAR IS NOT RESPONSIBLE FOR ANY SPECIAL INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES ARISING FROM THE USE OR LOSS OF USE OF OR FAILURE OF YOUR BP SOLAR PRODUCT TO PERFORM AS WARRANTED, INCLUDING BUT NOT LIMITED TO DAMAGES FOR LOST SERVICES, COST OF SUBSITUTE SERVICES, LOST PROFITS OR SAVINGS, AND EXPENSES ARISING OUT OF THIRD-PARTY CLAIMS. BP SOLAR'S MAXIMUM LIABILITY UNDER ANY WARRANTY, EXPRESSED, IMPLIED, OR STATUTORY, OR FOR ANY MANUFACTURING OR DESIGN DEFECTS, IS LIMITED TO THE PURCHASE PRICE OF THE PRODUCT. THE PURCHASER'S EXCLUSIVE REMEDY FOR BREACH OF WARRRANTY OR FOR MANUFACTURING OR DESIGN DEFECTS SHALL BE ONLY AS STATED HEREIN.



#### **BP SOLAR LIMITED WARRANTY CERTIFICATE**

- E. WHERE THE PURCHASER IS A NATURAL PERSON AND IF AND TO THE EXTENT REQUIRED BY APPLICABLE LAW, NOTHING IN THIS LIMITED WARRANTY SHALL OPERATE OR SHALL BE CONSTRUED TO OPERATE SO AS TO EXCLUDE OR RESTRICT THE LIABILITY OF BP SOLAR FOR DEATH OR PERSONAL INJURY CAUSED TO THE PURCHASER BY REASON OF THE NEGLIGENCE OF BP SOLAR OR ITS SERVANTS, EMPLOYEES OR AGENTS.
- F. The rights granted by this Warranty are in addition to any statutory or other legal rights granted or existing under laws of the country or State in which the BP Solar Product was purchased and those legal rights are not affected by this Warranty.
- G. Some States do not allow limitations on how long an implied warranty lasts, so the above limitation may not apply to you.
- H. Some States do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you.

Any claim or dispute arising under or in connection with this warranty certificate must be brought in the courts of the State of Maryland, U.S.A., unless the original product was purchased in a member state of the European Union or in the country of Australia. In the event the original product was purchased in a member state of the European Union, any claim or dispute arising from or in connection to this warranty certificate must be brought in the courts of Spain. In the event the original product was purchased in the country of Australia, any claim or dispute arising from or in connection to this warranty certificate must be brought in the courts of the State of New South Wales.

## SECTION 4. HOW TO GET WARRANTY SERVICE and/or INFORMATION REGARDING DISPOSAL AND RECYCLING OPTIONS

For warranty service, disposal and/or recycling options, please contact the distributor you purchased Your BP SOLAR Product from or the customer service representative at regional customer service center at BP Solar. BP Solar regional customer service center contact numbers can be found at (http://www.bpsolar.com/).

#### **Crystalline Products:**

BP SOLAR EUROPE & AFRICA POL. IND. TRES CANTOS, S/N ZONA OESTE 28760 TRES CANTOS, MADRID SPAIN Phone +34 (91) 8071600

BP SOLAR AUSTRALIA HBB WAREHOUSE BP SOLAR PTY LTD 2 AUSTRALIA AVE SYDNEY OLYMPIC PARK, NSW 2127 AUSTRALIA Phone: +61 (2) 8762 5777

BP SOLAR INTERNATIONAL, LLC 6900 ENGLISH MUFFIN WAY SUITE J FREDERICK, MD 21703 USA

Phone: +1 (800) 521 7652 (US only Toll-Free)

+1 (301) 698 4200

# EXHIBIT G

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why choose bp solar system details solar economics how to buy

# solar economics

#### how much does it cost?

solar saving estimator

rebates & incentives

financing

faqs

<u>home</u>

Because each BP Solar Home Solution® is a unique, customized system based on the individual needs of each homeowner, the price varies from home to home. System size, local permitting, installation requirements, and roof size, type and layout all influence the cost of a BP Solar Home Solution®.

The total cost of your BP Solar Home Solution® will be offset by a number of factors, including:

- Financial rebates, incentives and subsidies available in your area
- The ongoing savings you will realize from generating your own electricity

With a few inputs from you, our <u>Solar Savings Estimator</u> will calculate the potential cost and savings associated with putting a solar system on your home. The Solar Savings Estimator uses a database of utility rates, sunlight intensities and current rebates and tax incentives specific to your zip code. To get a guaranteed, all-inclusive price quote, set up a dealer visit by calling 1-866-BP SOLAR.

#### Improve your Home Resale Value

A solar system can also increase the value of your home. According to the California Energy Commission, more than 50% of California homeowners surveyed said they would be willing to pay more for a home equipped with renewable energy technologies. And, in a study conducted by Marylander Marketing Research, Inc., more than 60% of homeowners in San Francisco, Los Angeles, Fresno and San Diego said that they would be more interested in a home already equipped with a renewable energy system.





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**Core Competencies** 

Areas of Expertise BP Solar Advantage Experience & Capabilities

### The Right Solution for Your Specific **Application**

Global Reach
In addition to manufacturing quality products in state-of-the art
facilities around the world, BP Solar has an extensive network of
offices staffed by highly trained and dedicated projects teams. These
teams provide the experience that you need to make your project a
success. The entire BP Solar organization is customer driven to
provide you with the right solution for your specific application. Using
sophisticated computer-sizing models, we can assess your power
needs and provide the best and most economical power solution. Our
proven track record of installations in more than 160 countries is
unmatched in the industry.

Innovative Technologies
As an innovative leader in solar electric technology, BP Solar has been pursuing excellence in not just one, but several solar technologies. For nearly three decades we have made technological advances in cell efficiencies, materials, manufacturing, and volume production that have resulted in making solar electricity a practical source of electric energy. Our constant innovation has kept us at the forefront of the solar industry, meaning you receive the most highly developed, performance-tested products available today. Our extensive product line, combined with the most experienced technical extensive product line, combined with the most experienced technical support team means we are constantly working to exceed your expectations.



#### Third Party Accreditation

No other system can operate at a higher level of safety than those offered by BP Solar. We offer modules that are UL Listed for electrical and fire safety; they are FM-Approved for use in NEC Class 1, Division 2, Group D hazardous locations (where flammable gases may be present).

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solar applications

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## product features

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#### **Products & Services**

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#### Quality, Reliability, and Performance in Every Product

BP Solar products are designed and constructed to provide first class performance and reliability. Our world-class engineers are constantly improving our products to better meet your needs and to ensure product performance and safety through rigorous internal tests and international certifications. It's no wonder our products have an unmatched track record in the field, operating for nearly 30 years in a variety of applications and climates worldwide. Let us introduce you to our distinguishing product features.

#### **Heavy Duty Frames**

Our corrosion resistant frames are constructed to withstand wind speeds in excess of 200Km/h (125 mph) in typical ground mounted applications. The frames are available in clear anodized (silver) or bronze anodized (dark bronze) finishes.

#### **Tempered Low Iron Glass**

For our crystalline product, tempered low iron glass provides both better impact resistance and better light transmission allowing the generation of more electricity.

**EVA Encapsulation**Decades of experience show clear encapsulated insulation enhances solar cell performance and provides proven weathering protection.

#### Anti-Reflective Coating

Increases the efficiency of our modules by reducing the quantity of light that is reflected away from the module.

#### **Reliable Outside Bussing**

Our proven module design puts bus bars outside frame and cell areas, improving module reliability.

#### **Industry Leading Warranty**

Our unmatched product reliability rate allows us to offer a power warranty of up to 25 years. As part of BP, one of the world's largest energy companies, you can be sure we will be here to support our products every step of the way.

#### **International Safety Certifications**

UL, FM, and TUV certifications ensure our products operate safely around the world and comply with electrical and fire safety

#### **Quick Connect DC Connectors**

These innovative connectors make wiring modules together easy, speeding installation, eliminating wiring errors, and saving costs. more



#### Laminate Options

Many BP Solar products can be purchased as laminates, enabling easy integration of products into third party solar electric systems or directly into building structures.

#### **Innovative Integra Framing** System

For our Thin Film products, our patented Integra framing system enables interlocking frames for fast system mounting, reducing installation cost.

## High Capacity Junction Box Our proven junction box design provides

reliable electrical connections for metric and non-metric conduit or cable fittings and enables series or parallel array connections.

#### Versatile Small Module Options

Our small crystalline modules (65W and below) offer dual voltage and a wide range of frame options.

#### International Product

Performance Certification IEC certification ensures products performance and reliability.

#### International Manufacturing Certification

ISO 9001 certification ensures that our crystalline manufacturing facilities are using proven manufacturing and quality processes

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## product features

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#### **Products & Services**

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#### **Tempered Low Iron Glass**

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#### Anti-Reflective Coating

Increases the efficiency of our modules by reducing the quantity of light that is reflected away from the module.

#### **Reliable Outside Bussing**

Our proven module design puts bus bars outside frame and cell areas, improving module reliability.

#### **Industry Leading Warranty**

Our unmatched product reliability rate allows us to offer a industry leading warranty of 25 years for power and 5 years for materials and workmanship. As part of BP, one of the world's largest energy companies, you can be sure we will be here to support our products every ston of the way. products every step of the way

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Versatile Small Module Options
Our small crystalline modules (65W and below) offer dual voltage and a wide range of frame options.

#### **International Product**

Performance Certification IEC certification ensures products

performance and reliability

#### International Manufacturing

Certification

ISO 9001 certification ensures that our crystalline manufacturing facilities are using proven manufacturing and quality processes

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**Products and Services** 

**BP Solar** 

Products and Services

Solar products

For the Home

For Business / Government facilities

For Remote Locations

Solar products

### Solar products

Quality, reliability and performance: our products have an unmatched track record in the field, operating for nearly 30 years in a variety



of applications and climates worldwide

#### **Related Links**

View related links for modules available in

- **United States**
- Germany
- UK
- France, Africa and French Overseas
- India
- Australia

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#### **Anti-Reflective Coating**

Increases the efficiency of our modules by reducing the quantity of light that is reflected away from the module.

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#### **Reliable Outside Bussing**

Our proven module design puts bus bars outside frame and cell areas, improving module reliability.

#### **Industry Leading Warranty**

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#### **International Safety Certifications**

UL, FM, and TÜV certifications ensure our products operate safely around the world and comply with electrical and fire safety codes.

#### **Quick Connect DC Connectors**

These innovative connectors make wiring modules together easy, speeding installation, eliminating wiring errors, and saving costs.

#### **Laminate Options**

Many BP Solar products can be purchased as laminates, enabling easy integration of products into third party solar electric systems or directly into building structures.

#### **High Capacity Junction Box**

Our proven junction box design provides reliable electrical connections for metric and non-metric conduit or cable fittings and enables series or parallel array connections.

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Our small crystalline modules (65W and below) offer dual voltage and a wide range of frame options

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IEC 61215 certification ensures products performance and reliability.

#### **International Manufacturing Certification**

ISO 9001 certification ensures that our crystalline manufacturing facilities are using proven manufacturing and quality processes.

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Why choose BP Solar

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Photo Gallery

Photo Gallery 2

The Home Depot

#### **Tools**

- Request a Quote
- Solar Savings Estimator

#### Why choose BP Solar

With more than 30 years of experience in solar power, we've grown to become one of the largest and most respected solar energy companies in the world.



**Choosing BP Solar as your home solutions** partner makes good sense. Here are a few reasons why:

#### You can count on our technology; it's proven around the globe

BP Solar's technology reliability and durability has been proven in some of the harshest environments on the earth - and beyond. Our technology is used on satellites in space, in telecommunication towers on wind-swept mountaintops, on weather stations in the bitter cold of Antarctica, and on wells in the searing heat of Africa.

#### Find out more

▶ About the BP Group



Explore BP, a leading energy business with global brands serving 13 million customers every day

Rebates and incentives



Renewable energy rebates and incentives are available in many areas to help reduce system costs

#### **Related links**

Request a Quote

Getting started is easy and there is no obligation

How solar works

When sunlight shines on BP Solar's solar panels, advanced technology transforms it into electricity

#### You get a complete solar home solution

We take care of everything - from start to finish. Your BP Solar dealer will assess your energy needs and recommend the best system size to fit your budget. They'll also complete and submit all rebate forms, take care of the building permits, manage the installation process and can even arrange financing.

▶ For more details see Overview - from inquiry to installation

#### You can see your savings at a glance

Each BP Solar Home Solution® is available with an exclusive in-house display to help you understand how your system is working.



BP Solar in-house display

**Enlarge image** 

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Your custom designed solar power system will be attractive as well as practical

Our proprietary BP Solar deep blue, dark framed modules combine high efficiency, durability and reliability with beautiful aesthetics. Take a look through our picture gallery to see some examples.

▶ Picture gallery

#### You get an industry leading module warranty

BP Solar modules are backed by a 25-year limited warranty. And as part of BP, one of the world's largest energy companies, we can give you the peace of mind to invest in solar power today. For more information download our module warranty.

▶ Module warranty (pdf, 266KB)

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Photo Gallery

The Home Depot

Extreme Makeover

#### **Tools**

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For Home

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#### You get a complete solar home solution

We take care of everything - from start to finish. Your BP Solar dealer will assess your energy needs and recommend the best system size to fit your budget. They'll also complete and submit all rebate forms, take care of the building permits, manage the installation process and can even arrange financing.

▶ For more details see Overview - from inquiry to installation

#### You can see your savings at a glance

Our exclusive in-house display is available only with a BP Solar Home Solution® purchase. This optional display helps you to understand how your system is working.



BP Solar in-house display **Enlarge image** 

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<u>home</u>

With over 30 years of experience in solar power, we've grown to become the largest and most respected solar energy company in the world. Here are a few reasons why:

#### Our technology is proven around the globe.

BP Solar's technology reliability and durability has been proven in some of the harshest environments on the earth and beyond. Our technology is used on satellites in space, in telecommunication towers on gale-swept mountaintops, for cathodic protection in the cold of Alaska and in remote villages in the heat of Africa.

#### We offer a complete solar home solution.

We take care of everything - from start to finish. Your BP Solar representative will assess your energy needs and recommend the right system size. They'll also complete and submit all rebate forms, take care of the building permits, manage the installation process and even arrange financing if desired. For more details see <a href="Overview - From Inquiry to Installation">Overview - From Inquiry to Installation</a>.

#### With BP Solar, you can see your savings at a glance.

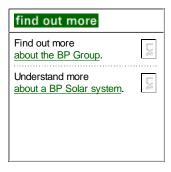
Each BP Solar Home Solution™ comes with an exclusive <u>in-house display</u> to help you understand how your system is working.

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The Teichert Residence Oak View, California

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# EXHIBIT H



# Video Transcript: BP Solar and The Home Depot team up to provide BP Solar Home Solutions® to home owners

(Introductory video)

**Male voice:** Leading solar power company BP Solar and the home improvement professionals at The Home Depot have teamed up to offer you the power of the sun. Introducing solar power, with the BP Solar Home Solutions. It's the easy and affordable way to generate your own electricity at home.

(Video of Mark Harris, Homeowner)

**Mark Harris:** I'm saving at least a thousand dollars a year in electricity and that's even with a pool motor going six hours a day.

(video of spoken text)

*Male voice:* Drastically reduce or eliminate your electric bills...forever.

(Video of Kevin Grey, Homeowner)

**Kevin Grey:** The nice thing about a solar system is that essentially it insulates you against any rate hikes. My electric bill for the month is a buck-seventy. That's pretty amazing.

(video of spoken text)

Male voice: And increase the value of your home...today.

(Video of Charles Smith, Homeowner)

**Charles Smith:** You can get it back when you sell the house. In the meantime it's going to make power for you.

(video of Richard Bennett, BP Solar)

**Richard Bennett:** It's probably one of the best investments you can make in your home today.

(video of text and logos)

**Male voice:** The Home Depot and BP Solar's authorized Home Solutions Dealer will help you take advantage of any available state rebates and tax credits, and that could save you thousands.

(video of Charles Smith and his wife, Homeowners, inside their home)

**Charles Smith:** Something like half your cost of solar panels will come back through the state.

(video of sunrise)

**Male voice:** Solar power is a clean renewable source of energy that starts paying for itself immediately.

(video of Jim Barnes, Homeowner)

**Jim Barnes:** We anticipate saving approximately two-hundred dollars on our electric bill per month.

(video of spoken text below)

Male voice: With no moving parts, no emissions, and no fuel costs, a solar power system makes more sense now than ever before.

(video of home solar system panning back to a yard sign; cut to Mark Harris in front of his house))

**Mark Harris:** From an environmental standpoint it's one of the best things you can do. There's no pollution, there's no waste. There's nothing generated except electricity.

(video of graphic of home system)

Male voice: Here's how a BP Solar system works. Solar electricity is generated using proven technology that has been field-tested for many years. BP Solar panels convert the sun's light into Direct Current electricity. During the day an inverter converts the Direct Current electricity into household current, also called 'alternating current. An optional BP Solar Wireless Monitor tracks and displays your system's performance, along with your household energy usage. So you can see at any time how much of your home's electricity is being met by your system's production. Your solar system can remain connected to your utility power supply. At night, or at any time if you are using more electricity than you are generating, electricity will automatically be drawn from your utility. During the day, if you are producing more electricity than you need, the excess is fed back to the utility for an automatic credit against your next bill. Whether the electricity is from your solar system or from the utility, your home will run normally. The only thing you will notice is permanently lower electric bills.

(video of BP Solar logo and The Home Depot log along with text)

**Male voice:** Owning a BP Solar system from The Home Depot is as easy as 1-2-3. First, call 1-800-632-1111 for a free in-home consultation. One of Home Depot's authorized professionals will meet with you to discuss your electrical needs and draw up a customized design plan. Second, enjoy a professional installation by the Home Depot's expert installers and its faster than you'd ever imagine...

(video montage of residential solar system installation with music)

(video of BP Solar Home Solutions Dealer shaking hands with the homeowner)

(video of flowering plants on homeowner's pond, electrician checking system electrical panel.)

Male voice: After you're up-and-running you'll get a full system inspection to ensure optimum performance. You'll also receive a free six-month check-up to make sure your system stays in perfect condition.

(video of Jim Barnes)

**Jim Barnes:** It's a very good feeling that they're going to be checking up on it, and making sure its working right.

(video of text and then residence and BP Solar system)

Male voice: Third, it's guaranteed. When you purchase your BP Solar Home Solutions System from the Home Depot, you'll receive an industry-leading seven-year full-service warranty.

(video of BP hot air balloon in the sky; cross fade to solar panel during assembly)

Male voice: And BP Solar guarantees its solar panels with a twenty-five year limited warranty.

(video of The Home Depot storefront)

Male voice: Right now, The Home Depot makes it even easier with in-store financing.

(video of Jim Barnes, homeowner)

**Jim Barnes:** I do a lot of business with Home Depot. They give me the best price, and the best service.

(video of electricity bills with the dollar figures \$146.17 and \$258.61 and \$336.82 and \$416.55; cross fade to different homes with solar on them)

**Male voice:** So if you want to stop paying big electric bills every month increase the value of your home and watch your meter, spin backwards, then take the future in your hands.

(video of Charles Smith and his wife, Homeowners, inside their home)

Charles Smith: There's just no doubt that making power is something that any homeowner would find attractive.

(video of Kevin Grey in front of his solar electric system)

**Kevin Grey:** I like to come home and think to myself, well, it's been a sunny day, the house has made a lot of power. That's a good thing.

(video of BP Solar and The Home Depot logos in succession)

**Male voice:** The BP Solar Home Solutions. Brought to you by BP Solar and The Home Depot.

(video of phone number 1-800-632-1111)

Male voice: Call now and put the sun to work for you.

# EXHIBIT I

BP 4175

175 Watt Photovoltaic Module

#### High-efficiency photovoltaic module using silicon nitride monocrystalline silicon cells.

#### **Performance**

 $\begin{array}{ll} \text{Rated power ($P_{\text{max}}$)} & 175 \text{W} \\ \text{Power tolerance} & \pm 5 \% \\ \text{Nominal voltage} & 24 \text{V} \\ \text{Limited Warranty}^1 & 25 \text{ years} \end{array}$ 

#### Configuration

BP 4175B Framed mo

Framed module with output cables and polarized Multicontact (MC) connectors

Electrical Characteristics <sup>2</sup>	BP 4175
Maximum power (P <sub>max</sub> ) <sup>3</sup>	175W
Voltage at Pmax (V <sub>mp</sub> )	35.7V
Current at Pmax (I <sub>mp</sub> )	4.9A
Warranted minimum P <sub>max</sub>	166.5W
Short-circuit current (I <sub>sc</sub> )	5.4A
Open-circuit voltage (Voc)	44.0V
Temperature coefficient of I <sub>sc</sub>	(0.065±0.015)%/°C
Temperature coefficient of V <sub>oc</sub>	-(160±10)mV/°C
Temperature coefficient of power	-(0.5±0.05)%/°C
NOCT (Air 20°C; Sun 0.8kW/m²; wind 1m/s)	47±2°C
Maximum series fuse rating	15A (S, L)
Maximum system voltage	600V (U.S. NEC & IEC 61215 rating)



#### **Mechanical Characteristics**

Dimensions	Length: 1595mm (62.8") Width: 790mm (31.1") Depth: 50mm (1.97")		
Weight	15.4 kg (34.0 pounds)		
Solar Cells	72 cells (125mm x 125mm) in a 6x12 matrix connected in series		
Output Cables	RHW AWG# 12 (3.3mm) cable with polarized weatherproof DC rated Multicontact connectors; asymmetrical lengths - 1250mm (-) and 800mm (+)		
Diodes	<b>IntegraBus™</b> technology includes Schottky by-pass diodes integrated into the printed circuit board bus		
Construction	Front: High-transmission 3mm (1/8 <sup>th</sup> inch) tempered glass; Back: Tedlar; Encapsulant: EVA		
Frame Bronze anodized aluminum alloy type 6063T6 Universal frame			

<sup>1.</sup> Module Warranty: 25-year limited warranty of 80% power output; 12-year limited warranty of 90% power output; 5-year limited warranty of materials and workmanship. See your local representative for full terms of these warranties.

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<sup>2.</sup> These data represent the performance of typical BP 4175 products, and are based on measurements made in accordance with ASTM E1036 corrected to SRC (STC.)

<sup>3.</sup> During the stabilization process that occurs during the first few months of deployment, module power may decrease by up to 3% from typical P<sub>max</sub>.

#### **Quality and Safety**

Module power measurements calibrated to World Radiometric Reference through **ESTI** 

ESTI (European Solar Test Installation at Ispra, Italy)

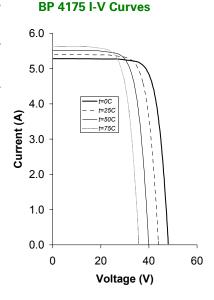
Listed by Underwriter's Laboratories for electrical and fire safety (Class C fire rating)



Certified to IEC 61215 standards by ASU/PTL

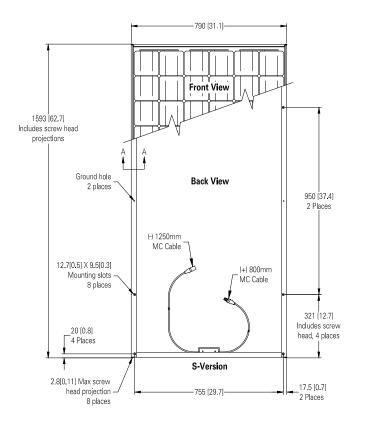
#### **Qualification Test Parameters**

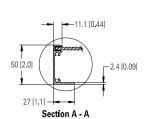
Temperature cycling range	-40°C to +85°C (-40°F to 185°F)
Humidity freeze, damp heat	85% RH
Static load front and back (e.g. wind)	50psf (2400 pascals)
Front loading (e.g. snow)	113psf (5400 pascals)
Hailstone impact	25mm (1 inch) at 23 m/s (52mph)



#### **Module Diagram**

Dimensions in brackets are in inches. Un-bracketed dimensions are in millimeters. Overall tolerances ±3mm (1/8")





Self-tapping grounding screw, instruction sheet, and warranty document included with each module.

Note: This publication summarizes product warranty and specifications, which are subject to change without notice. Additional information may be found on our web site: www.bpsolar.com

©BP Solar 2004 3034-v2 09/04



170 Watt Photovoltaic Module

**SX 170B** 

High-efficiency photovoltaic module using silicon nitride multicrystalline silicon cells.

#### **Performance**

 $\begin{array}{lll} \text{Rated power (P}_{\text{max}}) & 170\text{W} \\ \text{Power tolerance} & \pm 9\% \\ \text{Nominal voltage} & 24\text{V} \\ \text{Limited Warranty}_1 & 25 \text{ years} \end{array}$ 

#### Configuration

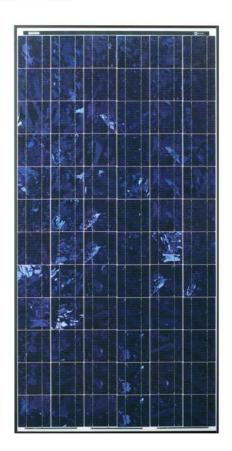
SX 170B Bronze frame with output cables and

polarized Multicontact (MC) connectors

SX 160B Bronze frame with output cables and

polarized Multicontact (MC) connectors

Electrical Characteristics <sup>2</sup>	SX170B	SX 160B
Maximum power (P <sub>max</sub> ) <sup>3</sup>	170W	160W
Voltage at Pmax (V <sub>mp</sub> )	35.4V	35.0V
Current at Pmax (I <sub>mp</sub> )	4.8A	4.6A
Warranted minimum P <sub>max</sub>	155W	145W
Short-circuit current (I <sub>sc</sub> )	5.0A	4.8A
Open-circuit voltage (Voc)	44.2V	43.8V
Temperature coefficient of I <sub>sc</sub>	(0.065±0	).015)%/°C
Temperature coefficient of Voc	-(160±	20)mV/°C
Temperature coefficient of power	-(0.5±0	.05)%/°C
NOCT (Air 20°C; Sun 0.8kW/m²; wind 1m/s)	47	±2°C
Maximum series fuse rating	1	15A
Maximum system voltage	600V (U.S. NEC	& IEC 61215 rating)



#### **Mechanical Characteristics**

Dimensions	Length: 1593mm (62.8") Width: 790mm (31.1") Depth: 50mm (1.97")		
Weight	15.0 kg (33.1 pounds)		
Solar Cells	72 cells (125mm x 125mm) in a 6x12 matrix connected in series		
Output Cables	RHW AWG# 12 (4mm²) cable with polarized weatherproof DC rated Multicontact connectors; asymmetrical lengths - 1250mm (-) and 800mm (+)		
Diodes	IntegraBus™ technology includes Schottky by-pass diodes integrated into the printed circuit board bus		
Construction	Front: High-transmission 3mm (1/8 <sup>th</sup> inch) tempered glass; White back; Encapsulant: EVA		
Frame	Anodized aluminum alloy type 6063T6 Universal frame; Color: bronze		

<sup>1.</sup> Warranty: Power output for 25 years. Freedom from defects in materials and workmanship for 5 years. See our website or your local representative for full terms of these warranties.

©BP Solar 2005 4037-v4 2/05



These data represent the performance of typical SX 170/160 products, and are based on measurements made in accordance with ASTM E1036 corrected to SRC (STC.)

During the stabilization process that occurs during the first few months of deployment, module power may decrease by up to 3% from typical P<sub>max</sub>.

#### **Quality and Safety**

**ESTI** 

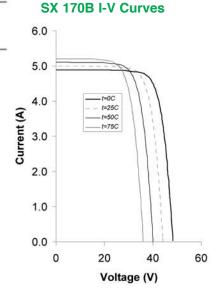
Module power measurements calibrated to World Radiometric Reference through ESTI (European Solar Test Installation at Ispra, Italy); Certified to IEC 61215



Listed by Underwriter's Laboratories for electrical and fire safety (Class C fire rating)

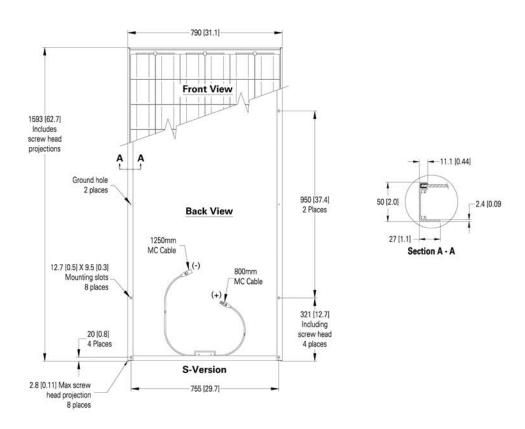
#### **Qualification Test Parameters**

Temperature cy	cling range	-40°C to +85°C (-40°F to 185°	F)
Humidity freeze	, damp heat	85% RH	
Static load front	and back (e.g. wind)	50psf (2400 pascals)	
Front loading (e	.g. snow)	113psf (5400 pascals)	
Hailstone impac	et	25mm (1 inch) at 23 m/s (52m	ph)



#### **Module Diagram**

Dimensions in brackets are in inches. Unbracketed dimensions are in millimeters. Overall tolerances ±3mm (1/8")



Included with each module: self-tapping grounding screws, instruction sheet, and warranty document.

Note: This publication summarizes product warranty and specifications, which are subject to change without notice.



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150-Watt Monocrystalline Photovoltaic Module

The BP 2150S PV module is part of BP Solar's new series of 72-cell modules designed specifically for large PV systems. With the strongest frame in the industry, time-tested monocrystalline silicon solar cells, integral bypass diodes, and installation-speeding MultiContact® polarized connectors, it provides cost-effective power for DC loads or, with an inverter, AC loads. Its 72-cell series string charges 24V batteries (or multiples of 24V) efficiently in virtually any climate. With 150 watts of nominal maximum power, the BP 2150S is primarily used in utility grid-supplemental systems, telecommunication systems, pumping and irrigation, cathodic protection, remote villages and homes, and landbased navigation aids.

#### Proven Materials and Construction

BP Solar's quarter-century of field experience shows in every aspect of this module's construction and

- · Frame strength exceeds requirements of certifying agencies;
- 72 monocrystalline silicon solar cells in series:
- Cells are laminated between sheets of ethylene vinyl acetate (EVA) and high-transmissivity low-iron 3 mm tempered glass;
- MultiContact® plug-and-socket connectors provide reliable lowresistance connections and eliminate wiring errors.



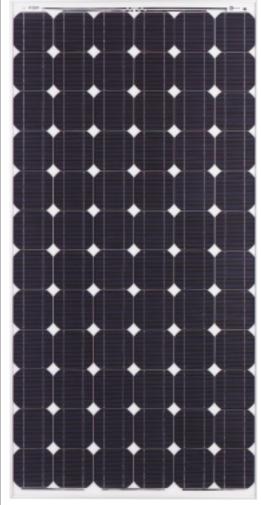
### Clear Anodized Universal Frame

#### **Limited Warranties**

- Power output for 20 years;
- · Freedom from defects in materials and workmanship for 1 year. See our website or your local representative for full terms of these warranties.

#### Quality and Safety

- · Manufactured in ISO 9001certified factories:
- Listed by Underwriter's Laboratories for electrical and fire safety (Class C fire rating);
- · Certified by TÜV Rheinland as Class II equipment for use in systems with voltage up to 1000VDC;
- · Complies with the requirements of IEC 61215, including:
  - · repetitive cycling between -40°C and 85°C at 85% relative humidity;
  - simulated impact of 25 mm (one-inch) hail at terminal velocity;
  - 2200 VDC frame/cell string isolation test:
  - · static loading, front and back, of 2400 pascals (50 psf); front loading (e.g. snow) of 5400 pascals (113 psf)



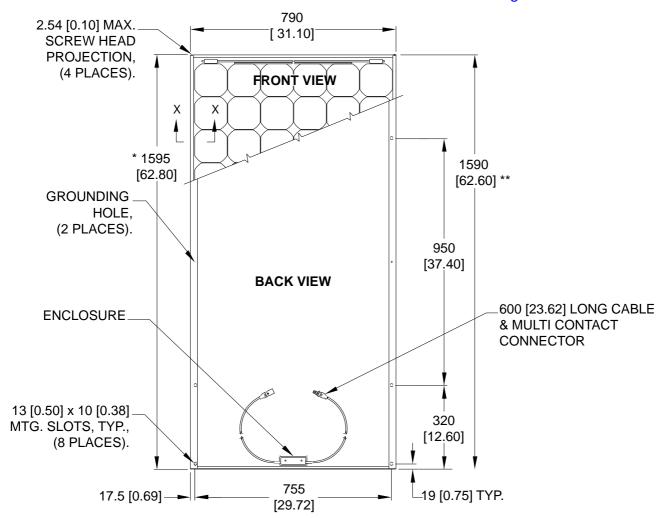
**BP 2150S** 





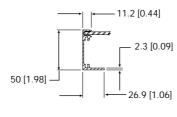


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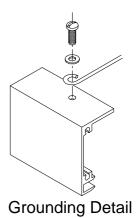


#### **BP 2140S, BP 2150S**

- \* includes screw head projection on each end
- \*\* does not include screw head projection



Section X-X



#### **Dimensions**

Unbracketed dimensions are in millimeters. Dimensions in brackets are in inches. Overall tolerances ±3mm (1/8")

#### **Mechanical Characteristics**

Weight

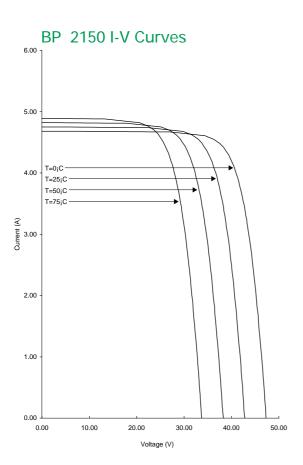
BP 2150S 15.4 kg (34 pounds)

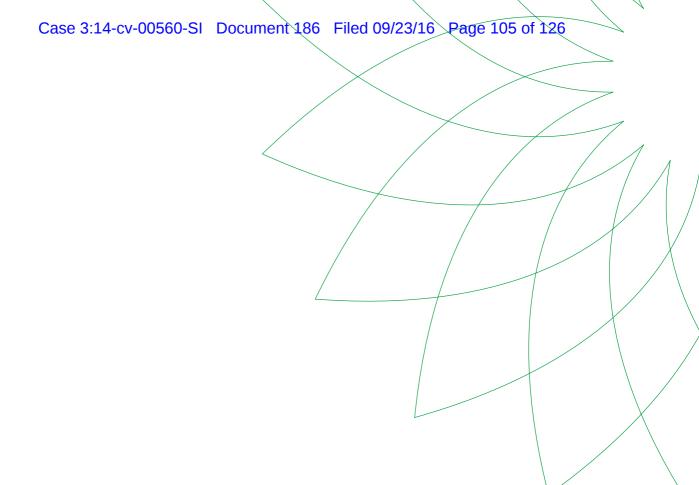
#### Case 3:14-cv-00560-SI Document 186 Filed 09/23/16 Page 104 of 126

Typical Electrical Characteristics <sup>(1)</sup>	BP 2140S	BP 2150S
Maximum Power (P <sub>max</sub> ) <sup>4</sup>	140W	150W
Voltage at P <sub>max</sub> (V <sub>mp</sub> )	34.0V	34.0V
Current at P <sub>max</sub> (I <sub>mp</sub> )	4.16A	4.45A
Warranted minimum P <sub>max</sub>	130W	140W
Short-circuit current (I <sub>SC</sub> )	4.48A	4.75A
Open-circuit voltage (V <sub>OC</sub> )	42.8V	42.8V
Temperature coefficient of I <sub>SC</sub>	(0.065±0.0	15)%/°C
Temperature coefficient of V <sub>OC</sub>	-(160±20)	)mV/°C
Temperature coefficient of power	-(0.5±0.0	5)%/°C
NOCT <sup>3</sup>	47±2	°C
Maximum system voltage <sup>2</sup>	600	V

#### **Notes**

- These data represent the performance of typical BP 2140S and BP 2150S modules as measured at their output connectors. The data are based on measurements made in accordance with ASTM E1036-85 corrected to SRC (Standard Reporting Conditions, also known as STC or Standard Test Conditions), which are:
  - illumination of 1 kW/m² (1 sun) at spectral distribution of AM 1.5 (ASTM E892-87 global spectral irradiance);
  - cell temperature of 25°C.
- 2. U.S. NEC rating.
- 3. The cells in an illuminated module operate hotter than the ambient temperature. NOCT (Nominal Operating Cell Temperature) is an indicator of this temperature differential, and is the cell temperature under Standard Operating Conditions: ambient temperature of 20°C, solar irradiation of 0.8 kW/m², and wind speed of 1 m/s.
- During the stabilization process which occurs during the first few months of deployment, module power may decrease approximately 3% from typical Pmax.







This publication summarizes product specifications and warranty. For details of construction, performance, and warranty, see our website **www.bpsolar.com** or contact your local representative. Specifications subject to change without notice.





BP Solar uses recycled and recyclable materials in its operation to the fullest extent.

# EXHIBIT J

#### Case 3:14-cv-00560-SI Filed 09/23/16 Document 186



Product offer; logistics



Key concepts

Partnership:

Offer jointly developed by BP Solar/your company

Marketing: ĺ

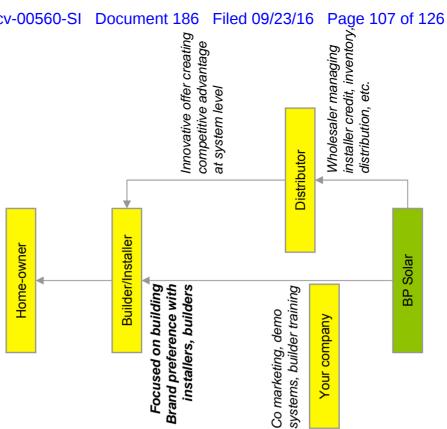
BP Solar and your company

Delivery: ĺ

Contracted Distributors to Dealers (installers) to builders

Support: ĺ

Distributors and Dealers will support the sales process with you



# EXHIBIT K







BP Solar Certified Installer Program provides your business with tools to grow and your customers with peace of mind.

#### **BP** Solar

Manufactures PV modules

#### Authorized Distributors

Offer all PV system components, support & training for dealers and installers

#### Certified Installers

Sell and install PV systems for customers

#### Customers

Home and small business owners

Certified Installer Program | Connects everyone in the value chain

#### Benefits of the BP Solar Certified Installer Program

#### 1. Use of the BP Solar Certified Installer logo

- Benefit from the credibility and security that comes with the BP brand

#### 2. Co-branded marketing and advertising templates

- Save design costs and simplify your marketing program

#### 3. Promotional materials and brochures

- Draw customers to your business and close sales deals

#### 4. Listing on BP Solar website

- Increase your exposure at no additional expense

#### BP Solar sales leads

- Delivering more potential customers to you

#### Access to online estimating & quoting tools

- Simplify quotations and performance estimations

#### Knowledge and training

- Grow your business, close sales, and safely deliver quality installations

#### 8. Access to exclusive offers

- More benefits that will give your business a competitive edge



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## Certified Installer Program Exclusive Offer!

BP Solar 5-year Service Warranty This warranty, offered exclusively to BP Solar Certified Installers, grants a fixed lump-sum payment to reimburse the installers' costs associated with identifying and replacing BP Solar modules covered under the BP Solar 25-year power warranty or 5-year workmanship guarantee.

#### What is required to become a BP Solar Certified Installer?

- · A healthy business in good standing
- · Basic PV knowledge and experience
- · Current licenses and insurance (as required by your area of business)
- · 10-hour OSHA training certificate and a commitment to safety
- · Excellent customer references for PV installations
- · Complete the BP Solar Certified Installer training program
- · Sign the BP Solar Certified Installer Agreement

#### Sign-Up

Contact Solar Depot, an Authorized BP Distributor, to learn more about the program and how to become a BP Solar Certified Installer. Email Sara Metzger at sara@solardepot.com for more information.

#### Get Trained

The BP Solar Certified Installer training consists of two parts and should take approximately two days to complete.

Part I: Sales and Marketing. Learn how to effectively sell BP Solar products, how to use online tools available through the Certified Installer Program; and how to use the BP Solar Certified Installer logo, promotional materials, and marketing templates.

Part II: Installation. A review of applicable NEC codes, safety, and BP Solar installation procedures, as well as a hands-on installation simulation.

Information on training will be provided by Solar Depot, BP Solar's Authorized Distributor. Dates and locations will vary.

Maintaining your Certified Installer status requires current licenses and insurance, completion of refresher training courses on a yearly basis, receiving positive customer feedback for BP Solar installations, and upholding the Certified Installer Agreement.





# EXHIBIT L



28 October 2009

#### **BP Solar's Service Offer for 2009 Warranty Claims**

Dear Customer

Thank you very much for your support and collaboration this year in the warranty claim process. We have worked intensely to understand our customer's concerns, continuously researching ways to support your efforts to quickly diagnosis and complete a warranty claim. Put simply, your satisfaction is central to our satisfaction.

Considering the feedback you have provided, we have developed a service offer intended to mitigate the financial impact of legacy module issues to your operations. This proposal will be valid for the remainder of 2009 and is effective immediately. The service offers for 2010 will be addressed through separate correspondence. We are confident that this service offer will provide you with the high level of service that you would expect from BP Solar.

Should you have any questions or need further clarification, please do not hesitate to contact us.

Regards,

Jeff Brelsford North American Customer Service Manager BP Solar International, Inc.



Service Options	Brief description	When can it be applied?	What is included?	What is required for Service Offer?
Standard Claims	Special compensation to cover part of the cost associated to the complaint management process	Upon evidence (pictures and serial numbers) of a defect in 1 or more modules	• \$475 per site for the diagnosis • \$100 per module for replacement.	Defect investigation:  Check inverter for functionality and any fault indications  Visually inspect each module for signs of burn marks and de-lamination  Check combiner and junction boxes of each string  Check main array cabling connections, input and output
3 or + Complaints	Special compensation to cover part of the cost associated to the complaint management process and module replacements for entire system.	Upon 3 or more logged complaint cases in a single system equal to or greater than 25% of the installed modules in a period of 24 continuous months.	aint cases • \$475 per site for the diagnosis greater than • \$100 per module for replacement. in a period of • Replacement of all modules • Transport cost of returned modules	terminations  Take (1) digital photo per module of defect (burn mark of de-lamination) and (1) digital photo per module of label or barcode. Photos must be in color and clear  Record serial number or barcode number for each modulation.
25% or + Failure Rate	Special compensation to cover part of the cost associated to the complaint management process and module replacements for entire system.	Upon a failure rate in a single system equal to or greater than 25% of the installed modules.	• \$475 per site for the diagnosis • \$100 per module for replacement. • Replacement of all modules • Transport cost of returned modules	If S/N is not obtainable at time of claim, barcode is required. S/N must be submitted after replacement of the visual defect is present, record test data for defective modules claimed (Voc & Isc). BPS may require modules to be sent for testing prior to replacment
This offer and	or its specifications are for n	This offer and/or its specifications are for modules produced through 2006 exhibiting junction box failures.	g junction box failures.	

:14-cv<del>-</del>**9**0560<sub>=</sub>SI

Reimbursement for diagnosis covers claim administration, travel to site, defect investigation, replacement module receipt and disposal / return of defective module This offer and/or its specifications are subject to change without prior notice and do not represent an extension to BP Solar Limited Warranty Certificate

The service offer is not retroactive, and modify the definition of this failure type. BP Solar will always calculate the failure rates of a system based on its internal guidelines on defective is valid for junction box associated defects, as defined by BP Solar, in product produced through 2006. BP Solar retains the right to define and/or product. BP Solar retains the right to exchange non-defective modules preventively to avoid future failures; these modules will not be recognized as defective. BP Solar retains the right (in its sole discretion) the right to accept or reject any compensation based on the included table. BP Solar modules replaced under a warranty claim are the property of BP Solar. A warranty claim will not reset the warranty claim period. Notes: This offer is based on goodwill and should be transmitted to end customers on the same basis.

# EXHIBIT M



1 June 2010

#### **BP Solar's Service Offer for 2010 Warranty Claims**

Dear Customer

Thank you very much for your support and collaboration supporting our warranty claim process. During 2009 and early 2010 we were able to deliver to you compensation for Legacy Warranty claims intended to mitigate the financial impact of diagnosing and replacing these modules. We have decided to continue with the offer and have subsequently made some changes effective 1 June 2010. Claims received up to this date will be fully processed under the 2009 program. The following attachments to this letter outline those changes.

Should you have any questions or need further clarification, please do not hesitate to contact us.

Regards,

Jeff Brelsford Regional Asset Manager BP Solar International, Inc.



# BF SOLAR NA CUSTOMER SERVICE OFFER FOR 2010

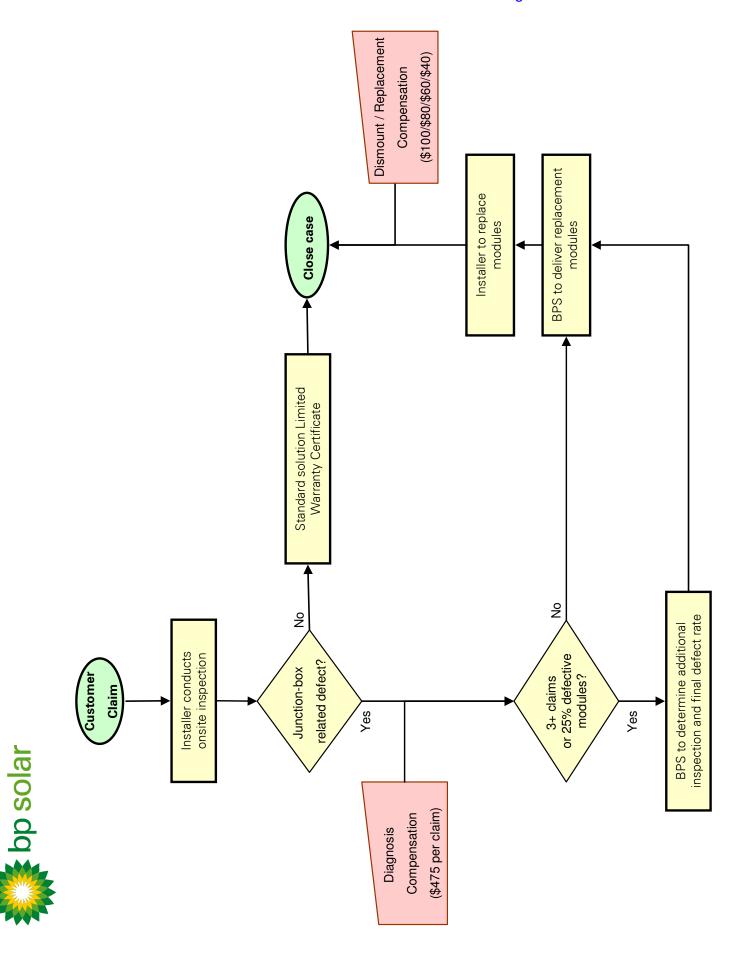


dule ear

This offer and/or its specifications are based on Good Will for modules produced until end of 2006; therefore are subject to change without prior notice and do not represent an extension to BP Solar Limited Warranty Certificate

Requirements	• Visually inspect each module and check each strin • Take (1) digital photo per module of defect (burn mark or de-lamination) and (1) digital photo per modu of label or barcode. Photos must be in color and clea • Record serial number or barcode number for each module claimed (required to process claim) • If S/N is not obtainable at time of claim, barcode is required. S/N must be submitted after replacement  > Ho modules  + 10 per modules  + 10 per modules  - 11 per modules  - 12 per modules  - 13 per modules  - 14 per modules  - 15 per modules  - 15 per modules  - 16 per modules  - 17 per modules  - 18 per modules					
	Dismount / Replacement	>40 modules \$40 per module	***An invoice referencing the Case #, RA #, and the date when the job was completed is required before BPS makes payment. Payment terms are Net 30.*** Send invoice to: BP Solar Accounts Pavable 630 Solarex Cf. Erederick MD 24703 or email to: mariano rivas@hn.com			
ısation	Dismount / F	21 to 40 modules \$60 per module	required before BP9 ck. MD 21703 or em			
Compensation	\$475 per site Diagnosis includes administration, travel, defect investigation, epplacement module receipt and disposal / return of defective module.  Reimbursement is valid for 1 claim per site every 8 months.					
Offer Description	Special compensation to cover part of the cost associated to the complaint management process. In cases where there are 3 or more complaints or 25% defect rate, additional testing and inspection may defects include burnt J-boxes, the installer or another Service box, and hot spots at the J-testing. Replacement of non-defective modules will be at the defective modules will be at the					
Module Detect	Special compensation to cover of the cost associated to the complaint management process complaint management process complaint and special complaints or 25% defect rate, modules. J-box related defects include burnt J-boxes, the installer or another Service box, and hot spots at the J-provider to provide or support the box.					

product produced through 2006. BP Solar retains the right to define and/or modify the definition of this failure type. BP Solar will always calculate the failure rates of a system based on its internal guidelines on defective product. BP Solar retains the right to exchange non-defective modules preventively to avoid future failures; these modules will not be recognized as defective. BP Solar retains the right (in its sole discretion) to accept Notes: This offer is supplemental to but separate from BP Solar module warranty program, based on goodwill and should be transmitted to end customers on the same basis. The service offer is not retroactive, and is valid for junction box associated defects, as defined by BP Solar, in or reject any compensation based on the included table. BP Solar modules replaced under a warranty claim are the property of BP Solar. A warranty claim will not reset the warranty claim period.



## EXHIBIT N



#### **Product Advisory**

July 25, 2012

This product advisory is being issued to communicate a potential risk when using certain BP Solar modules in specific types of installations. Testing has shown there is a limited risk of cable to busbar disconnection in the junction box that, in rare cases, may lead to a thermal event in certain applications of the products referenced below. A thermal event, depending upon the severity, can cause secondary damage to surrounding materials that are not fire resistant.

The products and applications affected are as follows:

• **Products:** Limited to BP Solar modules shown in Appendix I that were manufactured between March 1, 2005 through October 31, 2006 with a serial number Fx050301xxxxxxx through Fx061031xxxxxxxx.

#### Applications:

- o Limited to:
  - Product mounted on a roof with <u>no</u> fire resistance rating per UL790 or ASTM E108. This product advisory does not cover product mounted on a roof with a Class A, B or C fire resistance rating per UL790 or ASTM E108
  - Product integrated into a roof covering
  - Product ground-mounted above flammable material
- Any questions regarding fire resistance ratings, what constitutes flammable material or the applicability of this product advisory should be directed to BP Solar Customer Service at the toll-free number or the email address listed below.

#### • Support:

 Customers with BP Solar product that meet the conditions stated above should contact BP Solar Customer Service toll-free at 1-800-891-2163 or send an email to BPSolarWarranties.us@bp.com.

As always, the safety of our products and our customers is our primary focus.

Thank You, BP Solar Customer Service



Appendix I – List of affected BP Solar modules (must also have serial number Fx050301xxxxxxx through Fx061031xxxxxxx)

Model	SKU
BP170B	5213.0056
BP175B	5213.0054
BP175i	5213.0053
BP175i	5213.0057
BP3150S	5213.0061
BP3155S	5213.0066
BP3160B	5213.0020
BP3160S	5213.0060
BP3160S	5213.0072
BP3165S	5213.0059
BP3165S	5213.0052
BP3170S	5213.0058
BP3170S	5213.0051
BP3195Q	5213.0068
BP3195Q	5213.0070
BP4170B	5113.0044
BP4175B	5113.0029
BP4175I	5113.0035
SX150B	5213.0029
SX150B	5213.0047
SX160B	5213.0028
SX160B	5213.0046
SX170B	5213.0027
SX170B	5213.0045
SX4175S	5113.0045

## EXHIBIT O

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65 Oak Court

Danville, California 94526 Tel: (925) 362-9999 Fax: (925) 362-9970 www.birka-white.com

DAVID M. BIRKA-WHITE dbw@birka-white.com

October 24, 2013

#### NOTICE OF VIOLATION OF CONSUMER LEGAL REMEDIES ACT ("CLRA") AND BREACH OF WARRANTY

#### VIA CERTIFIED MAIL **RETURN RECEIPT REQUESTED**

BP Solar International, Inc. 501 Westlake Park Blvd. Houston, TX 77079

BP Solar International, Inc. c/o CT Corporation System 818 W. Seventh Street Los Angeles, CA 90017

> Michael Allagas v. BP Solar International, Inc., et al. Re:

To Whom It May Concern:

In accordance with § 1782 of the California Consumers Legal Remedies Act ("CLRA"), Michael Allagas, on behalf of himself and all others similarly situated, notifies you that BP Solar International, Inc. ("BP") has violated Civil Code § 1770 by misrepresenting to consumers the attributes of the photovoltaic modules listed in Exhibit A (the "solar panels"). This conduct violates the following provisions of Civil Code § 1770:

- 1. BP violated § 1770 (a)(5) by representing that the solar panels had benefits or characteristics that they did not actually have.
- 2. BP violated § 1770(a)(7) by representing that the solar panels were of a particular standard or quality when they were of another.
  - As detailed below, the representations referenced in paragraphs 1 and 2 include, without limitation, representations that the solar panels were free of defects in material and workmanship and that they would deliver specified levels of power for varying periods of time.
- BP's written warranties violate § 1770 (a)(19) by including unconscionable 3. provisions including, without limitation: (1) purported limitations in the remedies available upon breach (such as the exclusion of the cost of labor to repair and replace the defective product, the exclusion of incidental and consequential

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BP Solar International, Inc. October 24, 2013 Page 2 of 3

damages and the limitation of the amount of recoverable damages to the amount paid by the purchaser for the panels); (2) purported exclusions of implied warranties; and (3) the requirement that "any claim or dispute arising under or in connection with this warranty certificate must be brought in the courts of the State of Maryland, U.S.A."

BP represented in its warranties and various marketing materials that the BP solar panels were (1) "free from defect in materials and workmanship" for the term of the warranty (5 years in Mr. Allagas' case); and (2) the solar panels would produce at least ninety percent (90%) of their minimum peak power output for a specified period of years and at least (80%) for another period (12 and 25 years, respectively. in Mr. Allagas' case) from the date of installation. BP also represented in marketing materials, *inter alia*, that the BP Solar Home Solution® would "drastically reduce or eliminate your electric bills...forever." These and other representations and warranties were not true.

The BP solar panels have a defective junction box which renders the solar panels defective and causes them to fail prematurely. When the junction box fails, it overheats and, *inter alia*, shatters the glass on the solar panel. The overheating of the junction box presents a risk of fire and property damage.

There are twenty-four (24) BP Model 4175B solar panels installed at Mr. Allagas' residence located at in San Bernardino, California. Mr. Allagas purchased the panels as part of the BP Solar Home Solution® program through Home Depot. In September 2013, four of the solar panels installed at Mr. Allagas' home failed as a result of a junction box defect, shattering the glass. The solar panels cannot be repaired and must be removed and replaced.

Plaintiff, on behalf of himself and all others similarly situated, hereby demands that BP: (1) pay all costs required to investigate and replace all solar panels which were manufactured at any time after January 1, 2001 and installed in California or sold to California consumers; and (2) provide notice to California consumers of the issues addressed in this letter and of their right to present a claim for the full amount of any loss they have sustained, including losses purportedly excluded under the written warranty. Plaintiff demands that BP remedy these defects within thirty (30) days of receipt of this letter. If we do not hear from you within this time period, we will assume that you will not take the corrective action requested.

This letter also constitutes a notice on behalf of Plaintiff and all persons similarly situated of the breach by BP of its express warranties and the implied warranties of merchantability and fitness for use.

BP Solar International, Inc. October 24, 2013 Page 3 of 3

This letter also serves as a demand that you preserve and maintain all of the following records, including electronic records and data, pending resolution of this matter:

- 1. All internal manuals, written policies, directives, memoranda, correspondence, electronic mail, and other records of communication regarding BP solar panels manufactured between January 1, 2001 and the present;
- 2. All advertisements disseminated in California discussing or concerning BP solar panels;
- 3. Any materials disseminated to consumers, retailers, and/or distributors that discuss or concern the BP solar panels;
- 4. Any complaints from any source concerning defective BP solar panels including dates and locations;
- 5. Any agreements between BP and Home Depot related to BP solar panels; and
- 6. Any documents or communications between BP and Home Depot related to the BP solar panels.

If you have any questions regarding this notice and demand, please contact the undersigned counsel at (925) 362-9999.

////

Sincerely.

David M. Birka-White

Encl.

cc: Matthew T. Heartney Greg McEldowney

#### **EXHIBIT A**

#### Model No.

BP 170B

BP 175B

BP 175I

**BP 2150S** 

BP 3150S

BP 3155S

BP 3160B

BP 3160S

BP 3165S

BP 3170S

BP 3195Q

BP 4170B

BP 4175B

BP 4175I

BP 4175S

**BP SX 150B** 

BP SX 150S

**BP SX 160B** 

BP SX 170B

BP SX 4175S

BP SX3 150S

	B. Received by ( Printed Many)
u. nailpiece,	B. Received by (Printed Name)  C. Date of Delivery.  D. Is delivery address different from item 1?  Yes  If YES, enter delivery address below:  No
Lein	
7	3. Service Type  SI Certified Mail
	4. Restricted Delivery? (Extra Fee) ☐ Yes
7013 0	LOO 0000 9527 9616
	<i>†</i> <i>?</i>

SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.  Print your name and address on the reverse so that we can return the card to you.  Attach this card to the back of the mailpiece, or on the front if space permits.  1. Article Addressed to:  BP Solar International, Inc.  501 Westlake Park Blvd.	A. Signature  A. Signature  Adgent  Addresse  B. Heceived by (Printed Name)  C. Date of Deliver    0   30    D. Is delivery address different from item 1?
Houston, TX 77079	3. Service Type  Certified Mall Express Mail Registered Receipt for Merchandise
2. Article Number	4. Restricted Delivery? (Extra Fee) ☐ Yes